




In support of the Custody of the Holy Land



ANNUAL REPORT 2018



The report has been written with reference, where compatible, to the guidelines on drafting Annual Reports for non-profit organizations.

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This report is available on the website
www.proterrasancta.org
and a copy can be requested by emailing
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Archive of the Association pro Terra Sancta
Archive of the Custody of the Holy Land

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ANNUAL REPORT 2018



In support of the Custody of the Holy Land



**Fr. Francesco
Patton**

Custos of the Holy Land
And President of the
Association
pro Terra Sancta

Dear friends, supporters, volunteers and collaborators,

I wish to greet each and everyone of you with the greeting that was so dear to our founder: May the Lord give you peace!

These words take on a particular meaning today, on the occasion of the eighth centenary of the meeting between St. Francis and the Sultan al Malik al Kamil which took place in 1219 in Damietta, Egypt: the Fifth Crusade was in progress when the poor man from Assisi decided to travel to the East to show that dialogue and peaceful encounter are preferable and more effective than violence and the clash between civilizations. His gesture was truly prophetic in this sense.

In this particular historical moment, this meeting shows us that even today only encounter and dialogue bear long lasting fruits of peace.

We, the Franciscan friars of the Custody of the Holy Land, have been among the first heirs of a message that for 800 years was at the background of the coexistence that was proved possible and that has allowed us to take root in a context with a Muslim majority. Every day we commit ourselves to spreading this teaching of peace and brotherhood in the land that God loved most, the land where God became flesh, died and rose again for all of us, the land that received the first announcement of the apostles. This year's anniversary is an opportunity to renew the commitment to re-propose this ability to hope in the possibility of encounter and dialogue and to dare to practice it in everyday life environments.

Many works, supported with passion and generosity by all of you, are witnesses of this approach: the schools of the Holy Land, a concrete example of brotherhood, dialogue and common commitment in building a culture of peace; the Terra Sancta Museum and the cultural activities promoted in Israel and Palestine with the aim of making the local (not only Christian) population aware of its own history and its cultural riches in order to promote peace and mutual respect; the many educational activities promoted in order to encourage the young generations to become architects of peace and development; support for the poor and in particular for those hit by war in order to allow them as well to hope again.

I would therefore like to thank you for your support to the projects of the Association pro Terra Sancta throughout 2018. Your support allowed this message to continue to bear fruit among the people of the Holy Land. I would also like to ask you for a special remembrance in prayer for us friars who live our vocation in the Holy Land and throughout the Middle East. May the Lord give his Peace to each and every one of you, to your families and to your communities and especially to the Land that was made Holy by His presence.

fr. Francesco Patton

About us

We are a non-profit organization that carries out projects for the preservation of the Holy Places, support to local communities and aid in humanitarian emergencies.

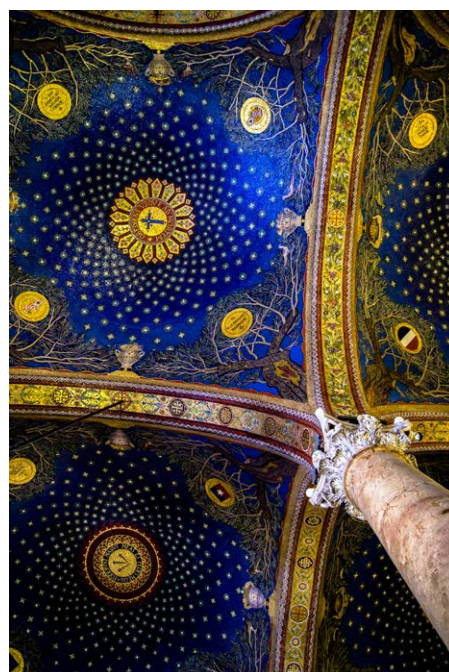
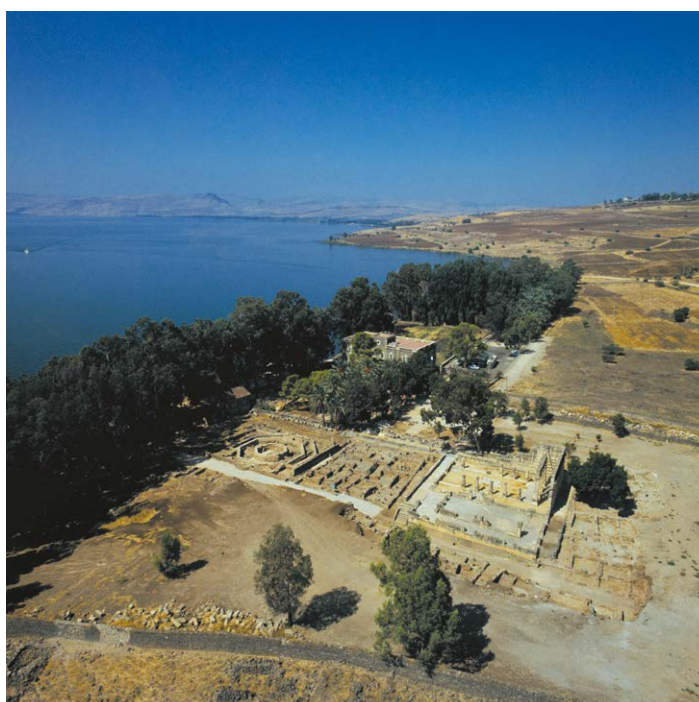
We are present in the Middle East, in places where the Franciscan Friars of the Custody of the Holy Land reside.

Participating to the work of the Association pro Terra Sancta means to love the Holy Land in the places and people. It means living a lasting bond with the Holy Places and the ancient Christian communities by getting involved in all religious, cultural and social aspects.

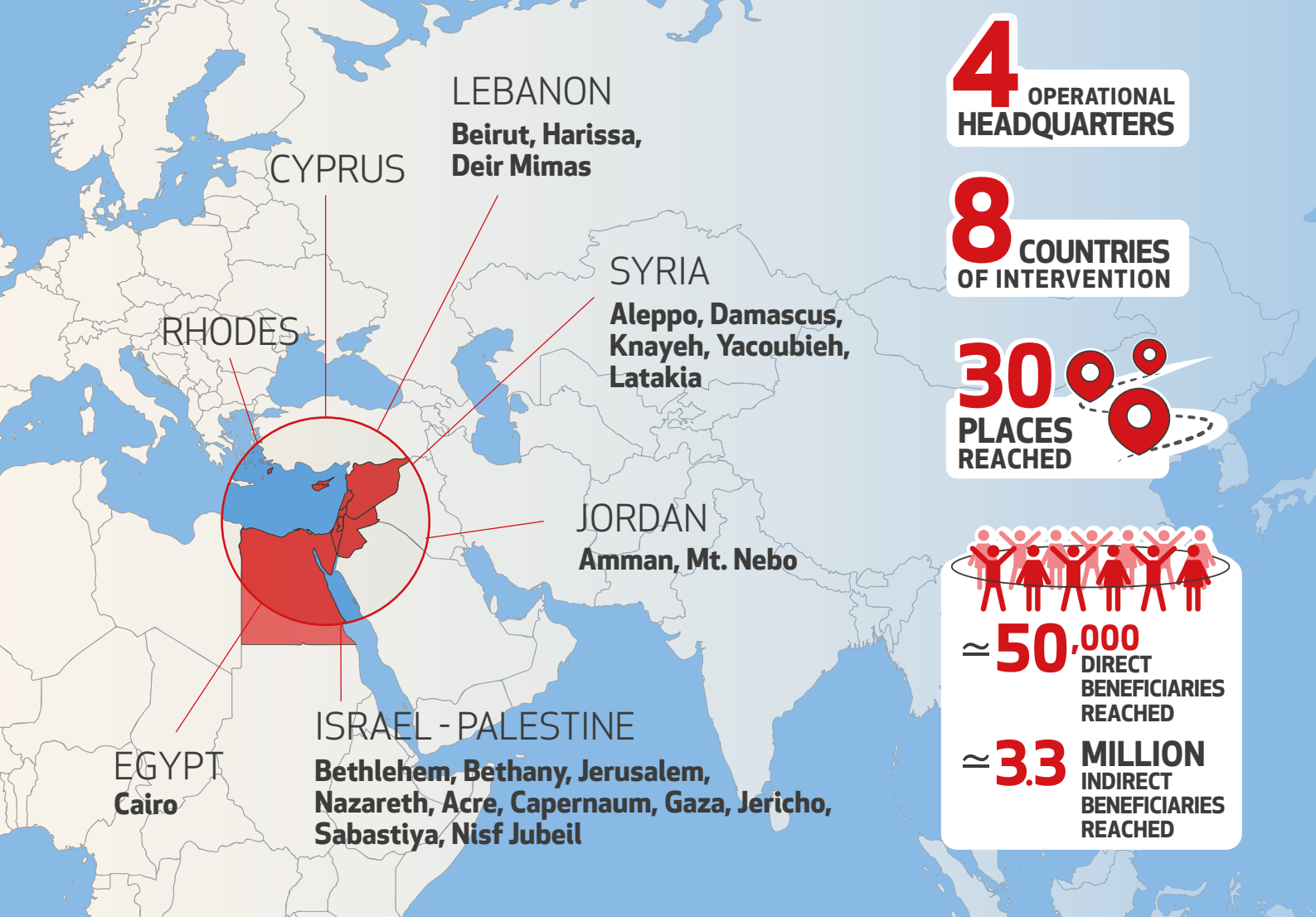
Our mission...

.....

TO FOSTER
BONDS
BETWEEN THE
HOLY LAND
AND THE WORLD



Association pro Terra Sancta in numbers



28

FULL-TIME COLLABORATORS
14 IN ITALY **14** INTERNATIONAL BRANCHES



200

VOLUNTEERS AND STAGE
IN THE MIDDLE EAST



8.5 MILLION
FUND COLLECTED



39,900

DONORS IN DATABASE



32,000
FOLLOWERS
ON FACEBOOK



35,000
NEWSLETTER
SUBSCRIBERS



Areas of activities

The activities of the Association pro Terra Sancta are organized in three areas of activity:

Preservation and Development Education and Support Emergency Relief

In this report we wish to show the areas of activities and their social impact in the Holy Land.

PRESERVATION AND DEVELOPMENT

The historical places of Holy Land preserve a memory of great value for all local communities: Christians, Jews and Muslims.

Preservation and Development projects aim at raising awareness of this heritage by the local community, tourists and pilgrims. The preservation and development activities are also an opportunity to train skilled workers and craftsmen, create job opportunities for young people (particularly women and people with disabilities) and generate income sources through social and cultural activities linked to sustainable tourism and new forms of hospitality. The recovery and enhancement of cultural heritage is also a way to foster meeting and coexistence among different peoples living in this land that was chosen and loved by God.



EDUCATION AND SUPPORT

The education of new generations is essential to build hope for a future of peace and development in land battered by several conflicts; while access to basic medical assistance gives dignity to the poorest and increases life quality.

Education and Support projects, carried out both directly and in collaboration with charitable works in the Holy Land, assist the needy (with particular attention to disabled children and women with difficulties) and train the new generations of young people to provide the access to quality education and vocational training opportunities. Finally, we are committed to provide medical and health assistance to people who cannot afford to pay essential care.



EMERGENCY RELIEF

The humanitarian emergencies in the Middle East are still very dramatic, particularly in the region called "Saint Paul Region" (Lebanon, Syria, Jordan).

Emergency Relief projects guarantee the distribution of primary needs goods to support the population affected by the war and, where possible, the reconstruction of what has been destroyed by the war, in order to encourage the rebirth and the development of the civil society.



PLACES AND BENEFICIARIES



SYRIA

We carry out emergency, assistance and development projects in support of the population exhausted by the war, with attention to the most vulnerable. The main activities are: distribution of essential supplies, medical assistance, renovation works, help in study activities, support and psychological rehabilitation.



ALEPPO



Preservation and Development

Support for the renovation of houses and shops or small businesses to aid economic recovery.

Beneficiaries: 560 families
200 shops/small businesses



Education and Support

At the Terre Sainte College, through the Franciscan Care Center where children and their families start a rehabilitation process with recreational and sports activities and psychological rehabilitation for children and families are promoted. Renovation works of locals for the activities.

In Eastern Aleppo, helpdesks to assist orphans who are not recorded at the registry office and their mothers. This project is called "One name and one future"

Economic support to the school for deaf-dumb children near Er Ram, and to Al-Inaya School at the Greek-Melkite church of Saint Jawerjios. The Association covers all annual running expenses and 50% of the teachers' monthly salaries.

Support to after school activities.

Beneficiaries: 25,000 people/children have used spaces
380 children registered and assisted
500 orphans and children of Eastern Aleppo
350 women
70 disabled children



Emergency Relief

At the parish of Saint Francis, a centre of emergency is operative and coordinates the distribution of food baskets, vouchers for the purchase of medicines and fuel (for electricity generators and heat), clothes, soap, hygiene products, diapers and milk powder for children.

The beneficiary families were selected according to the following criteria: level of poverty, household composition, number of children and elderly people, widows with dependent children, mothers with their husbands in combat.

Water Emergency: support for operating and maintenance costs of 3 wells activated at the Franciscan convents and 2 vans for water distribution in the city; purchase of water tanks for vulnerable families to collect water.

Beneficiaries: 10,900 families



DAMASCUS

Preservation and Development

Support for the renovation of houses and shops or small businesses to aid economic recovery. Renovation works of some locals of the parish.

Beneficiaries: 300 families

Education and Support

Assistance and support for the sick people of the Franciscan reception centre in Tabbaleh which welcomes serious patients who need long-term medical treatment. Main activities: partial cost coverage of medical treatment; purchase of medicines; patients reception costs; food expenses in order to grant patients at least one daily meal.

Support for the kindergarten: purchase of new toys and furniture, 20% of teachers monthly salary, renovation works.

Renovation works, installation of the heating and cooling system and partly coverage of running costs at the St. Louis Hospital, one of the most active hospitals in Damascus.

Support to a medical office managed by local staff (2 doctors and 4 nurses) and located in one of the poorest neighbourhoods of Damascus, by covering running costs and the medical expenses for those who are unable to afford them.

Beneficiaries: 90 patients hospitalized at the Franciscan centre in Tabbaleh
130 helped thanks to the distribution of medicines
12,000 patients
144 nurseries e 130 doctors at Saint Louis hospital
2,000 patients of the medical office

Emergency Relief

At the Franciscan parish in Bab Touma, a centre of emergency is operative and coordinates the distribution of food baskets, vouchers for the purchase of medicines and fuel (for electricity generators and heat), clothes, soap, hygiene products, diapers and milk powder for children.

The beneficiary families were selected according to the following criteria: level of poverty, household composition, number of children and elderly people, widows with dependent children, mothers with their husbands in combat.

Beneficiaries: 550 families
200 babies



KNAYEH AND YACOUBIEH

Emergency Relief

At the two Franciscan convents in Idlib governorate (area under the control of Jihadi militias) that have never stopped working despite the great danger, we support the distribution of food baskets, vouchers for the purchase of medicines and fuel (for electricity generators and heat), clothes, soap, hygiene products, diapers and milk powder for children.

The beneficiary families were selected according to the following criteria: level of poverty, household composition, number of children and elderly people, widows with dependent children, mothers with their husbands in combat.

Beneficiaries: 260 families
70 children
65 students



LATAKIA

Education and Support

Recovery and rehabilitation activities through sport, art and cooking workshops for children of internally displaced families, that reached this city on the coast since it was a secure area during the terrible years of war.

Beneficiaries: 120 young internal displaced people

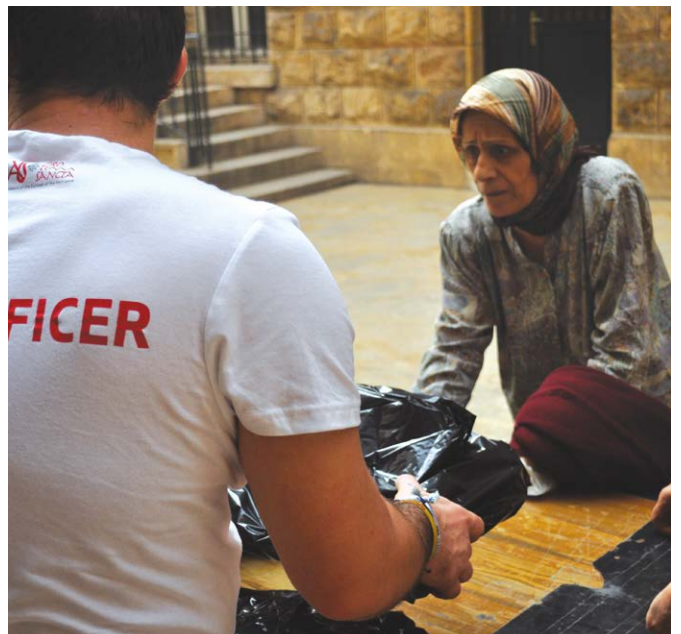
Emergency Relief

At the Franciscan parish, a centre of emergency is operative and coordinates the distribution of food baskets, vouchers for the purchase of medicines and fuel (for electricity generators and heat), clothes, soap, hygiene products, diapers and milk powder for children.

Cost coverage of school materials for needy students.

The beneficiary families were selected according to the following criteria: level of poverty, household composition, number of children and elderly people, widows with dependent children, mothers with their husbands in combat.

Beneficiaries: 320 families
90 helped thanks to
the distribution of medicines
150 students



LEBANON, JORDAN, GREECE, EGYPT

In these countries we carried out projects to help Iraqi and Syrian refugees together with the needy local people by supporting Franciscan works and charities in the countries affected by humanitarian crisis.



LEBANON: BEIRUT, HARISSA AND DEIR MIMAS

Preservation and Development

In Harissa, renovation works of some locals of the convent: renovation of windows and shared kitchens; purchase of mattresses and pillows for the rooms/dormitories.

Beneficiaries: 200 youths and children

Education and Support

Economic support to purchase schools supplies and cover school fees for young students (both high school and university students). We also support entertainment activities for children.

Beneficiaries: 34 students and their families

Emergency Relief

Aid to poor Iraqi, Syrian and Lebanese families through the distribution of food, clothes, diapers and milk powder for children and an economic support for monthly rents.

In Harissa, the Association supports a shelter home for unemployed young Syrians by covering the annual rent and the running costs.

**Beneficiaries: 56 families
70 youths/students**



JORDAN: AMMAN, MOUNT NEBO

Preservation and Development

On the Mount Nebo we finished the educational apparatus in the archaeological site of the Memorial of Moses, realizing and placing about twenty panels both in English and Arabic.

Beneficiaries: 500,000 visitors

Education and Support

In Amman, development of tailoring and vocational trainings for young Iraqi women refugees in Jordan. Economic support to cover school fees for students of the Terra Sancta College in Amman to provide school access and quality education to students coming from needy families.

Beneficiaries: 40 families
60 students
20 women



GREECE: RHODES



Emergency Relief

Support for refugees from Syria, Iraq and Afghanistan on the island of Rhodes and the neediest local families. Distribution of food medicines, toys and materials for children; help to find an accommodation; recreational and pastoral activities for children and youths.

Beneficiaries: 700 people each month

EGYPT: CAIRO

Education and Support

Support for the poor families of the Muski quarter: distribution of food and medicines, help in house hunting and paying its rent, support to school and recreational activities for neediest families.

Beneficiaries: 170 families
50 children
20 students



ISRAEL AND PALESTINE

The projects of the Association pro Terra Sancta contribute to the preservation of the main Holy Places, to the enhancement of sites of historical and artistic importance and to the development of the local communities.

Cultural activities benefit the local communities, especially young people, tourists and pilgrims; while education and support activities pave the way for social improvement.



BETHLEHEM

Preservation and Development

Support for the creation of job opportunities by realizing small renovation works related to water emergency. We safeguard the Christian presence by promoting the recovery of abandoned houses and renovating the houses in a state of enormous decay, held by poor families.

Renovation works, purchase of furniture and equipment required for the opening of a laboratory, a workshop and a school for mosaic workers in Bethlehem.

Dar Al-Majus project: purchase of an abandoned building nearby the Church of Nativity and planning of the necessary renovation works for the realization of a vocational training centre and a cultural centre for the community of Bethlehem (to face in particular the unemployment and social and psychological discomfort of the youth), and for the pilgrims and visitors coming from all over the world.

Beneficiaries: 60 families
45 houses
75 workers and suppliers

Education and Support

Economic support for educational works, in particular Christian schools, covering their running costs and school fees for students to provide school access and quality education to students coming from needy families. Psychological support for children and young people in need together with their families.

Training courses and granting scholarships to Support for students who leave school and development of employment through training courses and scholarships. Opening of a new workshop of Mosaic Centre in Bethlehem; support to training courses on the art of mosaic, promotion and management of the workshop.

Music therapy courses and training activities on for social-health operators.

Aid to poor families: partial cost coverage of medical treatment; distribution of essential supplies; support to food bank for the poor; medical care.

Beneficiaries: 543 students
25 social-health operators
40 women
5 schools
16 socio-educational works
25 youths
423 families

SABASTIYA AND NISF JUBEIL

Preservation and Development

Development of craft workshops and labour activities; management of a guesthouse for the reception of tourists and pilgrims. Maintenance and improvement of antique buildings located near the tomb of St. John the Baptist.

Beneficiaries: 20 youths
8,000 visitors

Education and Support

Education and training activities on the value of Palestinian cultural heritage as a way of income, in order to help improve the economic and cultural conditions of the Palestinian population that often lives in areas that are very important historically and culturally but are very poor. Language courses; Web designer and developer courses; guided visits for schools; awareness raising activities to learn about the historical remains of Sabastiya.

Beneficiaries: 200 students e 25 teachers



BETHANY

Preservation and Development

In collaboration with the Mosaic Centre we are carrying out a project co-financed by the Agency of Italian Cooperation and Development to preserve and enhance the entire historical area surrounding the Tomb of Lazarus, through the promotion of sustainable tourism and the development of the local community. Business management and mentoring courses for young people; development of entrepreneurial micro-activities aimed at women in difficulty (production of handicraft and food products); training on the job.

Beneficiaries: 40 youths
40 women
15 students
10,000 tourists and pilgrims

Education and Support

Tour guides for Palestinian schools; art workshops for students and teachers; internships at the excavation site for archaeology students.

Beneficiaries: 700 children e 20 teachers



BEIT SAHOUR (SHEPHERD'S FIELD)

Preservation and Development

Site inspection on the conditions of the historical and archaeological area, currently in a situation of deterioration. Laser scanning of the cave and topographical map of the entire Custody's property to study a restoration work and its enhancement.

Beneficiaries: 5,000 visitors
800 students e 60 teachers

JERUSALEM

Preservation and Development

Terra Sancta Museum project continuous in the heart of the Old City of Jerusalem. This year we opened the archaeological section: the locals, the places and the buildings whose foundation date back to the Byzantine period have been restored; the entire artistic heritage have been accurately restored before the public exhibition; promotion of the museum through insights on the archeological and artistic heritage preserved, research and restoration activities by international archaeologists, restores and researchers. Enhancement of the library heritage represented by the Franciscan libraries in Jerusalem and support for the ordinary activities of the libraries through the sending of volunteers and remote support of the staff employed.

Beneficiaries: 21,000 visitors
10 workmen
10 restores

Education and Support

Guided tours for students from East Jerusalem to the Terra Sancta Museum. Study and training support for children and youths. Promotion of events, exhibitions and meetings for Jews and Muslims. Reception of visitors who wish to meet with local communities. Support for the local community through charity works; support to musical education for children and young people.

Beneficiaries: 25 teachers
1,800 students
1,000 people



NAZARETH

Preservation and Development

Improvements of the access to the Basilica and to the Grotto where Mary received the announcement of the Angel; support for preservation and maintenance works of the great Basilica of the Annunciation built over the house of Mary.

Beneficiaries: 500,000 visitors

JERICHO

Preservation and Development

Support for training of youth and promotion of cultural and social and entrepreneurial activities. Promotion and management of cultural itineraries, organization of meetings between visitors, pilgrims and local youth. All these activities are carried out in collaboration with the Mosaic Centre of Jericho.

Beneficiaries: 20 youths
2,000 visitors

TERRA SANCTA ORGAN FESTIVAL

Education and Support

The project of the Terra Sancta Organ Festival (promoted by the Custody of the Holy Land in collaboration with the Association pro Terra Sancta) promotes the study of organ in those countries where they stopped the teaching of it, such as: Lebanon, Syria, Jordan, Greece, Cyprus, Egypt. The initiative has the aim of encouraging the presence of qualified organists for the benefit of the musical repertoire of those

countries and to meet the growing demand for organists in the churches and choirs to serve the liturgy.

It is the largest organ festival in the Middle East and the Near East, with over 40 concerts in 28 different locations.

Beneficiaries: 15,000 spectators in 8 countries

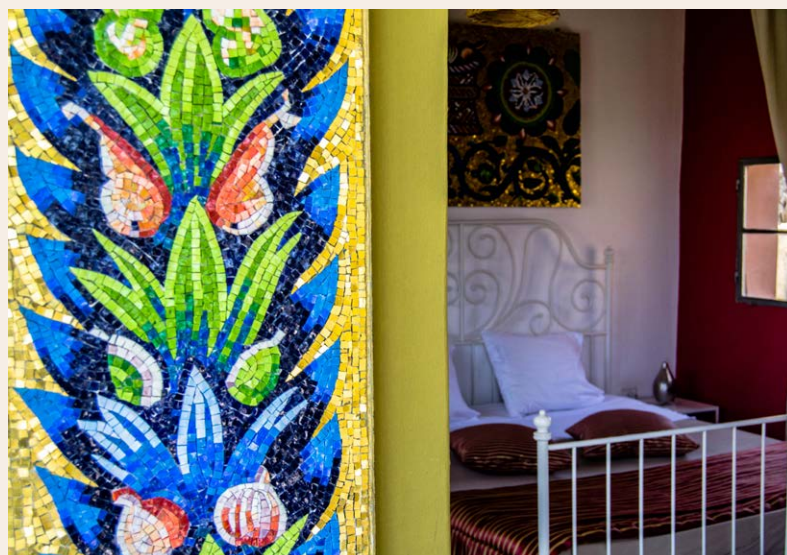
SOCIAL AND CULTURAL ENTREPRENEURIAL ACTIVITIES

In Bethlehem, Sabastiya and Nifs Jubeil, we manage Guest Houses in collaboration with Mosaic Centre, to promote experiential and socio-cultural tourism to get to know about the historical heritage and the local traditions and to encourage meetings with local communities.

Development of craft workshops and local handicraft activities of great entrepreneurial value for the local population with activities that are aimed at promoting tourism in slum areas but of great historical and archaeological interest.

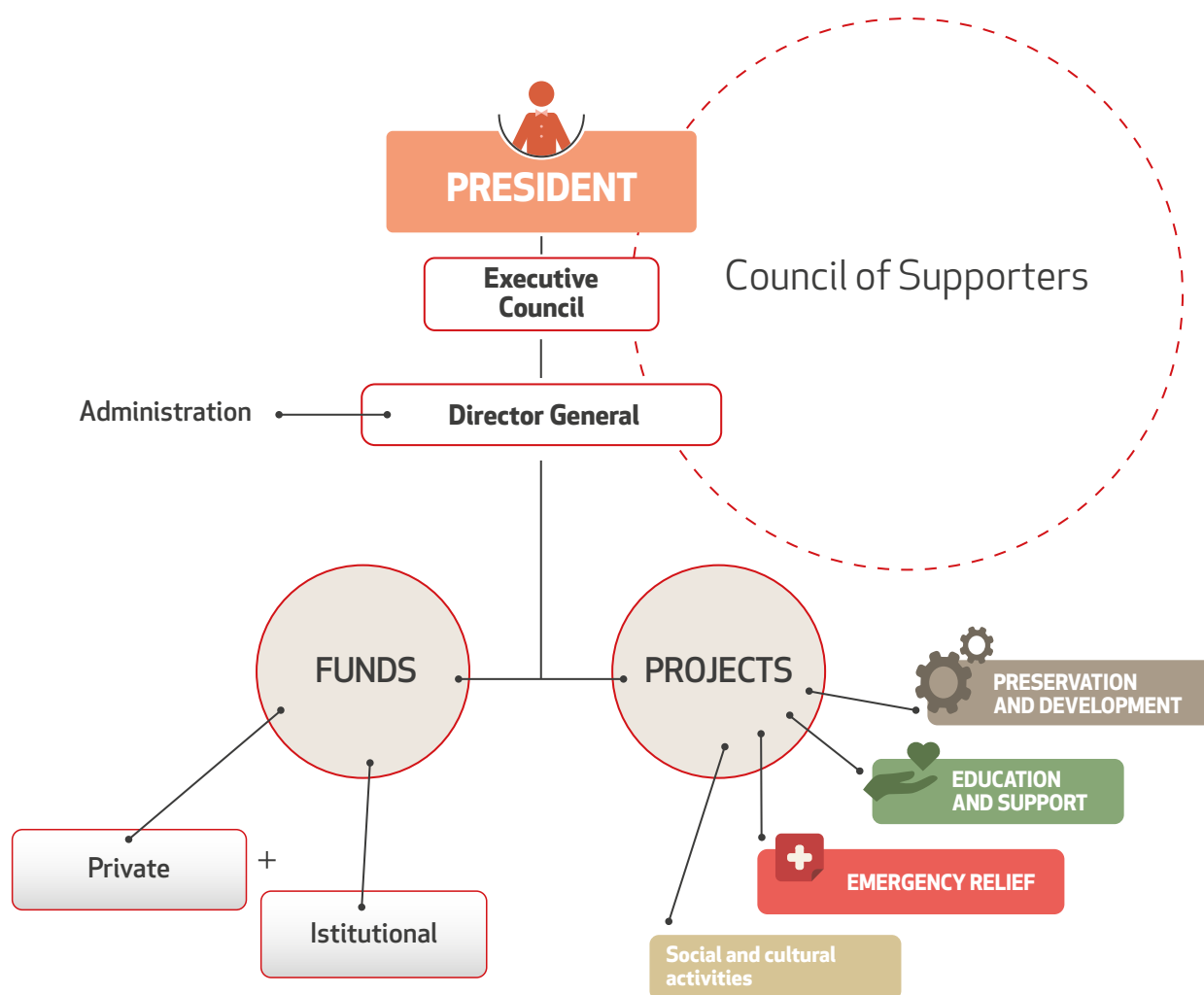
Organization of visits and itineraries for individuals and small groups that allow to live in contact with local communities and their traditions. This experience is possible thanks the link with the Pro Terra Sancta projects (guesthouses run by local staff hired by the association, opportunity to experience tastes and traditions of the local cuisine).

Beneficiaries: 550 visitors



ORGANIZATION AND RESOURCES





Organization Chart

The significant growth of the Association pro Terra Sancta in recent years and the commitment to improve effectiveness and efficiency is due to the people who work in it. Their skills and abilities, the sharing of values and the knowledge of processes and procedures guarantee the proper functioning and action of the Organization. The activities of the Association pro Terra Sancta are granted by three functional areas: Fundraising and Administration operating at the Milan headquarters and the Projects Area for the implementation of the various activities, through the offices in Jerusalem, Bethlehem, Beirut, Damascus, Aleppo. The staff, in addition to the General Manager, is made up of **8 employees** (3 of them are part-time) **and 6 full-time collaborators**. Most of them are young people with a significant level of specialization. Fourteen international collaborators work permanently in offices abroad; moreover, several experts and local workers are occasionally engaged for the realization of specific activities and projects.

The volunteers

We must also underline the relevant operating impact of long-term volunteers who, in different ways, offer their professional skills to contribute to the achievement of our goals. They are mostly graduates, sometimes with very specific professional skills and related to academic university environments.

Council of Supporters

At the beginning of 2013 the Council of Supporters of the Association pro Terra Sancta was established. This is an advisory body outside the framework of the organization which seeks to group together an increasing number of people with experience, to foster a lasting bond with the Holy Land. The Council members are called to give advice and suggestions that might help to make known the objectives of the Association and to promote priorities and projects.



Institutional framework

Statutory organs			
General Assembly	President	Executive Council	Secretary General
<ul style="list-style-type: none"> • Deliberates on the program and the activities of the Association • Appoints members of the various corporate bodies • Takes decision on the issues to be brought to the attention of the President and Executive Council • Approves financial statements 	<ul style="list-style-type: none"> • Directs and coordinates the work of the General Assembly and Executive Council • Has the task of implementing the objectives of the Association and ensuring that they are met 	<ul style="list-style-type: none"> • Responsible for administration of the Association • Formulates views and proposals concerning the activities 	<ul style="list-style-type: none"> • Assist the President in coordinating the Executive Council and the institutional relations • Ensures the functioning of the organs of the Association • Draws up and signs the minutes
Supervisory Body*			
Auditor			
<ul style="list-style-type: none"> • Oversees the administrative and financial management. <p>(Furthermore, the financial statements for the year 2017 have been audited by Deloitte)</p> <p><i>*Supervises the liability of entities for crimes committed in favour of the latter.</i></p>			

Association Romano Gelmini VOLUNTEERS OF THE HOLY LAND

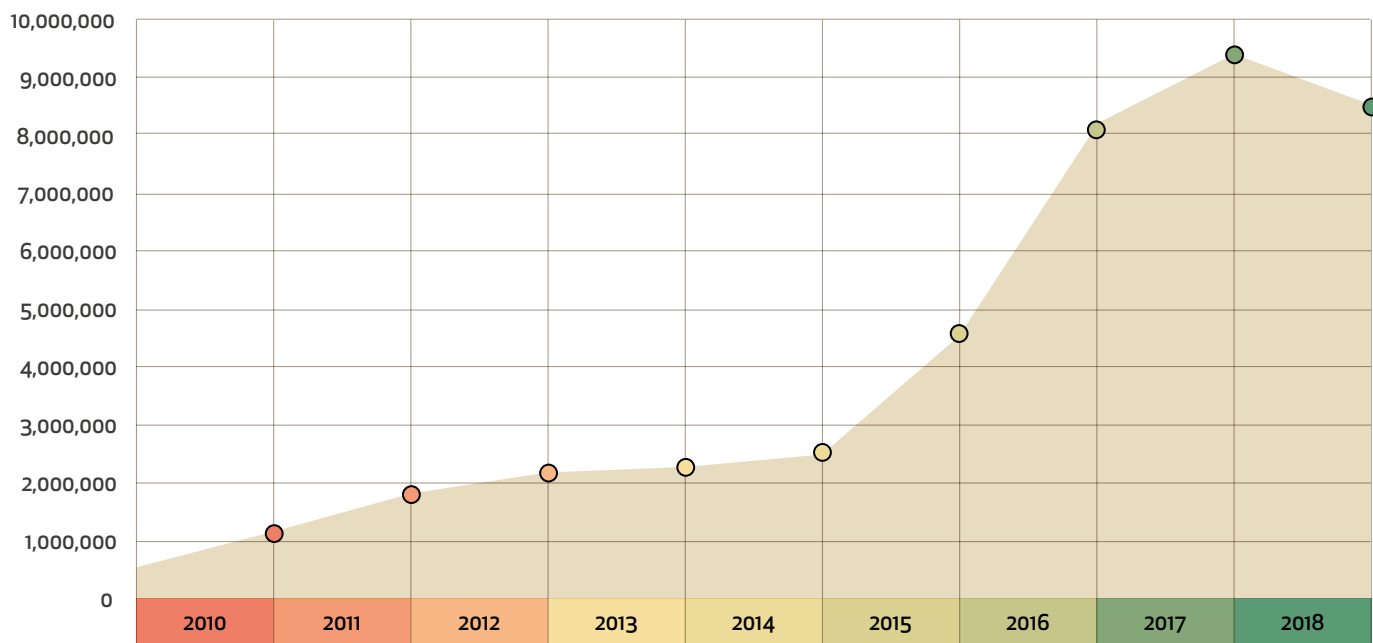
Thanks to the friendship with one of our collaborators in Jerusalem, the Association Romano Gelmini, created in 2005 and subsequently recognized as a non-profit organization, is now assisting the Custody of the Holy Land and other Christian entities. The volunteers, on average ten per group, go on regular basis to the Holy Land to provide their energy and skills to deal directly with specific needs as they arise. In 2018 the volunteers were 124 with an average stay period of around 14 days.



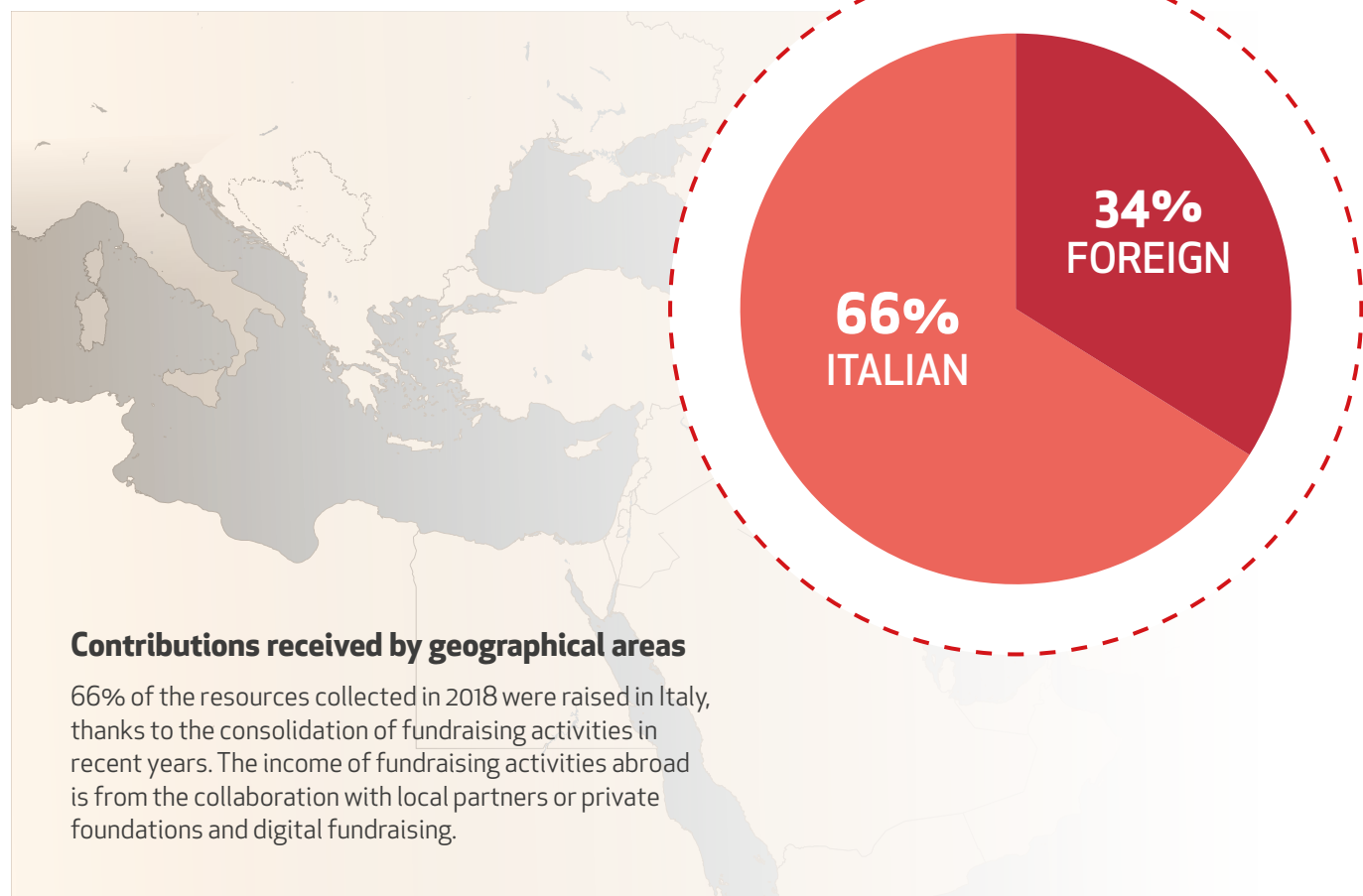
associazione
**Romano
Gelmini**
per i popoli della
Terrasanta
ONLUS

Contributions

Contributions received 2010-2018

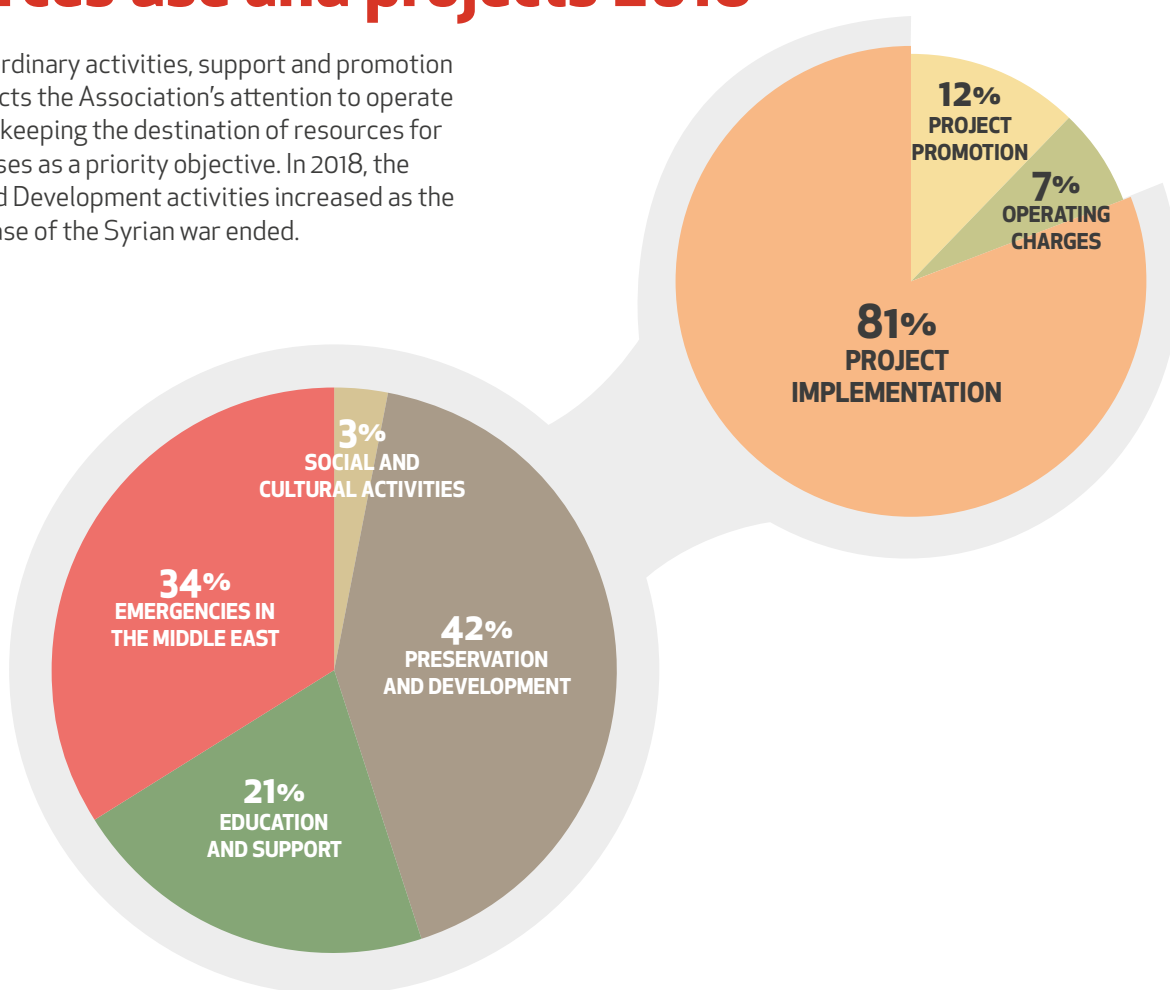


The growing trend of fundraising is a sign of the loyalty of our supporters and their growth in number.



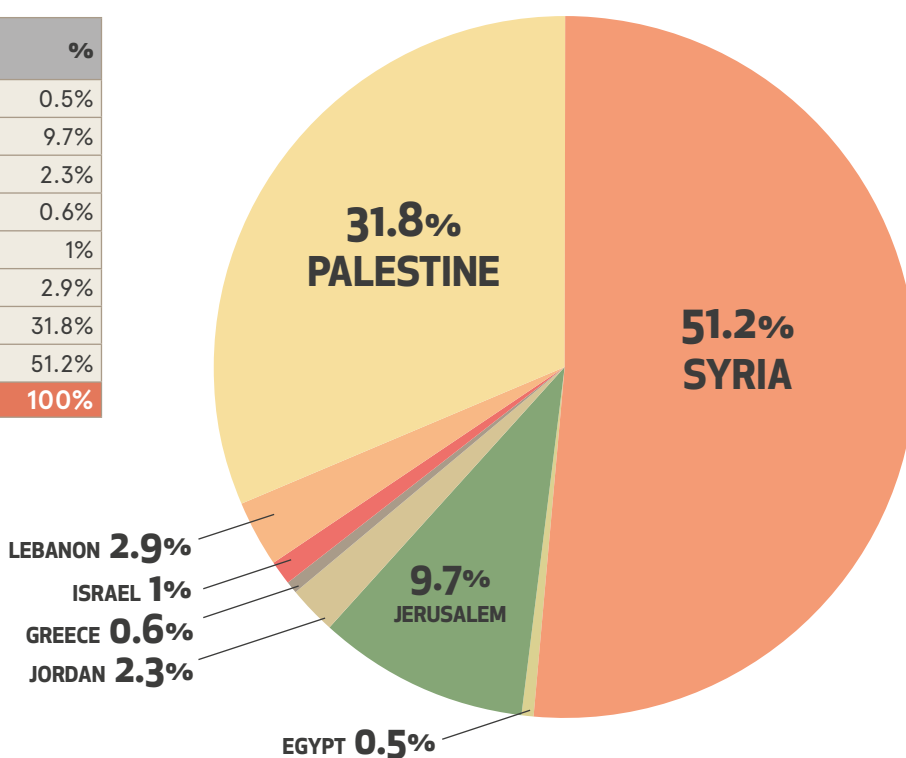
Resources use and projects 2018

Allocations for ordinary activities, support and promotion of projects reflects the Association's attention to operate efficiently while keeping the destination of resources for statutory purposes as a priority objective. In 2018, the Preservation and Development activities increased as the most violent phase of the Syrian war ended.



Projects implementation Activities - Details per Area

COUNTRY	Resources use on projects	%
Egypt	37,000	0.5%
Jerusalem	688,467	9.7%
Jordan	162,170	2.3%
Greece	40,000	0.6%
Israel	69,655	1%
Lebanon	208,230	2.9%
Palestine	2,263,993	31.8%
Syria	3,643,183	51.2%
TOTAL	7,112,698	100%



Annual report 2018

Balance sheet 01/01/2018 - 31/12/2018

ASSETS	2018	2017	LIABILITIES	2018	2017
Fixed assets			Net equity		
Intangible assets			Endowment fund	43,919	43,919
• Intangible assets	-	28,125	Changes in capital and reserves		
Tangible assets	-	-	• Result of the year	(292,268)	575,119
Financial assets			• Reserves brought forward from earlier years	2,156,096	1,580,977
• Investments	1,725	1,725	Total net equity	1,907,747	2,200,015
Total fixed assets	1,725	29,850	Employment Termination Indemnity	36,684	23,124
Receivables			Payables		
Credits			• Payables to banks	1,462	1,111
• From treasury	52,254	435	• Payables to suppliers	237,913	192,813
Current Financial assets			• Payables to tax authorities	14,465	8,077
• Projects Deposits	-	891,850	• Payables to employees	23,473	17,495
Total credits	52,254	892,285	• Payables to social security agencies	12,568	10,014
Cash and bank deposits			Total payables	289,881	229,510
• Bank and post office deposits	1,880,561	2,383,659	Deferred income	-	863,723
• Cash and values in hand	2,903	9,902	TOTAL LIABILITIES	2,234,312	3,316,372
Total cash and deposits	1,883,464	2,393,561			
Prepayments and accrued income	296,869	676			
TOTAL ASSETS	2,234,312	3,316,372			

Profit and loss 01/01/2018 - 31/12/2018

CONTRIBUTIONS	2018	%	2017	%
From Private Donors	3,202,354	37.5%	3,408,047	35.3%
From Groups and Associations	1,629,589	19.1%	1,825,628	18.9%
From Private Institutions	2,445,715	28.6%	3,278,351	34.0%
From Public Institutions	524,886	6.1%	535,651	5.5%
From Italian Government (5xmille program)	150,581	1.8%	121,127	1.3%
From Legacies	93,250	1.0%	10,000	0.1%
From Socio-cultural activities	221,965	2.6%	175,648	1.8%
Enhancement of materials and volunteers	278,857	3.3%	300,233	3.1%
TOTAL CONTRIBUTIONS	8,547,197	100%	9,654,685	100%
RESOURCE ALLOCATION	2018	%	2017	%
Projects implementation				
Projects of Preservation and Development	2,980,636	33.7%	2,860,495	31.5%
Projects of Education and Support	1,459,360	16.5%	1,429,016	15.7%
Emergency in the Middle East	2,439,472	27.6%	3,308,720	36.4%
Socio- cultural activities	233,230	2.6%	197,189	2.2%
Ordinary activity of projects promotion and implementation	1,091,124	12.4%	803,042	8.8%
Total projects implementation	8,203,822	92.8%	8,598,462	94.7%
Operating costs				
Cost of staff	409,781	4.6%	357,808	4.0%
Cost of services	225,862	2.6%	123,296	1.4%
Total staff and organization costs	635,643	7.2%	481,104	5.3%
TOTAL ALLOCATIONS	8,839,465	100%	9,079,566	100%
RESULT OF THE YEAR	(292,268)		575,119	



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INDEPENDENT AUDITOR'S REPORT

**To the Board of Directors of
Associazione pro Terra Sancta**

Opinion

We have audited the financial statements of Associazione pro Terra Sancta, which comprise the statement of financial position as at December 31, 2018, and the statement of comprehensive income for the year then ended, and notes to the financial statements.

In our opinion, the accompanying financial statements give a true and fair view of the financial position of Associazione pro Terra Sancta as at December 31, 2018, in accordance with the accounting principles indicated in the notes to the financial statements.

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISA Italia). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of Associazione pro Terra Sancta in accordance with the ethical requirements applicable under Italian law to the audit of the financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other matters

This report is not issued pursuant to the law because Associazione pro Terra Sancta is not required to a legal audit.

Responsibilities of the Board of Directors for the Financial Statements

The Directors are responsible for the preparation of financial statements that give a true and fair view in accordance with notes to the financial statements and for such internal control as the Directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Directors are responsible for assessing Associazione pro Terra Sancta's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless they have identified the existence of the conditions for the liquidation of Associazione pro Terra Sancta or for the termination of the operations or have no realistic alternative to such choices.

Ancona Bari Bergamo Bologna Brescia Cagliari Firenze Genova Milano Napoli Padova Parma Roma Torino Treviso Udine Verona

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Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with International Standards on Auditing (ISA Italia) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with International Standards on Auditing (ISA Italia), we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Associazione pro Terra Sancta's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Directors.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on Associazione pro Terra Sancta's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause Associazione pro Terra Sancta to cease to continue as a going concern.

We communicate with those charged with governance, identified at an appropriate level as required by ISA Italia, regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

DELOITTE & TOUCHE S.p.A.

Signed by
Giovanni Cherubini
Partner

Milan, April 15, 2019

This report has been translated into the English language solely for the convenience of international readers.





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