

The background image shows the interior of a large, domed structure, likely a church or cathedral. The ceiling is a deep blue with a pattern of small, golden starburst motifs. Sunlight streams in from the top, creating a dramatic, ethereal atmosphere. Below the ceiling, there are several arched openings, some with intricate metal grilles. In the foreground, a stone balustrade with decorative balusters is visible, suggesting a balcony or walkway. The overall color palette is dominated by blues and golds, with the warm tones of the stone in the foreground.

PRO
**TERRA
SANCTA**

Annual Report 2019

**Prospects
and priorities**

The Report has been written with reference, where compatible, to the guidelines on drafting Social Report for non-profit organizations.

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PRO
TERRA
SANCTA

Annual Report 2019

**Prospects
and priorities**



Message of President Francesco Patton

Custos of the Holy Land
and President of the Association pro Terra Sancta

Dear friends, supporters, volunteers, collaborators, may the Lord give you peace!

Also this year I wish to reach out to all of you and thank you for the good you continue to do for the people who live in the Holy Land.

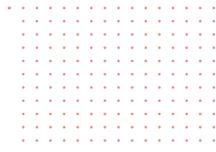
The life of St. Francis of Assisi is characterized by a succession of personal encounters. He is the saint of fraternity and peace and urges us every day to try to live fraternal relationships with each person, beyond differences of language, culture and religion. Indeed, Francis of Assisi, in the name of the one God the Creator, urges us to recognize all the creatures as brothers and sisters of whom we are called to care of and with whom we are called to bring unceasing praise to God.

Strengthened by this vocation, we want our fraternal presence in the Holy Land to continue to have a profound meaning, both in our giving praise to God in the Holy Places,

in seeking to weave fraternal relationships with each person, and in continuing to put ourselves at the service of all for the love of God.

Our experience continues to make us favour the youngest and the weakest: I am thinking of the educational works through which we take care of everyone, the disabled and those who cannot access quality education; I am thinking of the children of East Aleppo, children of a decade of war, whose eyes have never known peace and for whom we want to build a future by giving them a registered name at the registry office and providing them educational and psychological support; I am thinking of the many sick people who cannot access medical care because of poverty or conflicts affecting their lands.

The custody of the living stones, the people of the Holy Land, goes together with the custody of the Holy Places and their history. It passes not only through the daily service in the sanctuaries and churches but also through various initiatives that aim to preserve the artistic and archaeological wealth of these places and



make them accessible to all with initiatives that allow the development of local communities. I am thinking of the Terra Sancta Museum, whose work continues and which is increasingly opening its doors to the students of the schools in and around Jerusalem, often unaware of the immense cultural heritage of their land; or the enhancement of a place like Bethany, so dear to Jesus, where we are committed to bringing new social wellbeing with the redevelopment of the archaeological area surrounding the tomb of Lazarus.

The message of the Gospel, which we want to make our own, is a message of hope. It is hope, that is born in our hearts when we feel loved by God, that urges us to do good. The places where we find ourselves living and serving in the Holy Land make us remember daily the historical foundation of this hope and its concreteness. And it is this experience that impels us to respond to so much love with good deeds and words.

Dearly beloved, God is not the one who demands impossible things from us, but the one who gives us himself every day as well as the grace to do good, that is, to express love in a concrete way. For this reason I wish to renew my thanks for having supported the projects and activities of the Association pro Terra Sancta throughout 2019, so that the hope that is in you may reach the people of this Land.

May the Lord give his peace to you, your families and your communities.

Friar Francesco Patton, ofm





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About us: Association pro Terra Sancta

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Association pro Terra Sancta

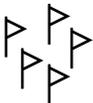
We are a non-profit organization that carries out projects for the preservation of the Holy Places, support to local communities and aid in humanitarian emergencies. We are present in the Middle East, in places where the Franciscan Friars of the Custody of the Holy Land reside. Participating to the work of the Association pro Terra Sancta means to love the Holy Land in the places and people. It means living a lasting bond with the Holy Places and the ancient Christian communities by getting involved in all religious, cultural and social aspects.

Mission

***To foster bonds
between the Holy Land
and the world***

1.1

Association pro Terra Sancta in numbers

7 

Countries of intervention

30 

Places reached



9 million *fund collected*



108,500 *beneficiaries reached*



285,000 *indirect beneficiaries*



47,000 *donors*



{ 30 *full-time collaborators*
{ 200 *volunteers*



| Areas of activities

The activities of the Association pro Terra Sancta are organized in four great areas:

- **Preservation and Development**
- **Education and Support**
- **Emergency in the Middle East**
- **Socio-cultural activities**

In this report we wish to show the areas of activities and their social impact that such activities are bringing to the Holy Land.





■ Preservation and Development

The historical places of Holy Land preserve a memory of great value for all local communities: Christians, Jews and Muslims. Preservation and Development projects aim at raising awareness of this heritage by the local community, tourists and pilgrims. The recovery, conservation and valorization activities are also an opportunity to train skilled workers and craftsmen, create job opportunities for the weakest sectors of the population (young people, women, disabled people) and generate income sources through social and cultural activities linked to sustainable tourism and new forms of hospitality. The valorization of cultural heritage is also a way to foster meeting and coexistence among different peoples living in this land that was chosen and loved by God.

■ Education and Support

The education of new generations is essential to build hope for a future of peace and development in land battered by conflicts; while access to basic medical assistance gives dignity to the poorest and increases life quality. Education and Support projects, carried out also in collaboration with other charitable works in the Holy Land, assist the needy (with particular attention to disabled children and women with difficulties) and train the new generations of young people to provide the access to quality education and vocational training opportunities. Finally, we are committed to provide medical and health assistance to people who cannot afford to pay essential care.

■ Emergency in the Middle East

The humanitarian emergencies in the Middle East are still very dramatic, particularly in the region called "Saint Paul Region" (Lebanon, Syria, Jordan). Emergency Relief projects guarantee the distribution of primary needs goods to support the population affected by the war and, where possible, the reconstruction of what has been destroyed by the war, in order to encourage the rebirth, not only economic, and the development of the civil society.

■ Socio-cultural activities

We develop and manage guest houses, workshops, local craft activities as well as visits, itineraries, ad hoc sustainable trips, in order to support the development of local communities and their cultural heritage. Our guest houses allow our guests to immerse themselves in the historical and archaeological heritage of the Holy Land, to experience socio-cultural tourism and local traditions, facilitating encounters with local communities. These are initiatives of great entrepreneurial value for the local population.

Places and beneficiaries

Syria
Lebanon, Jordan, Greece, Egypt
Israel, Palestine





3.1

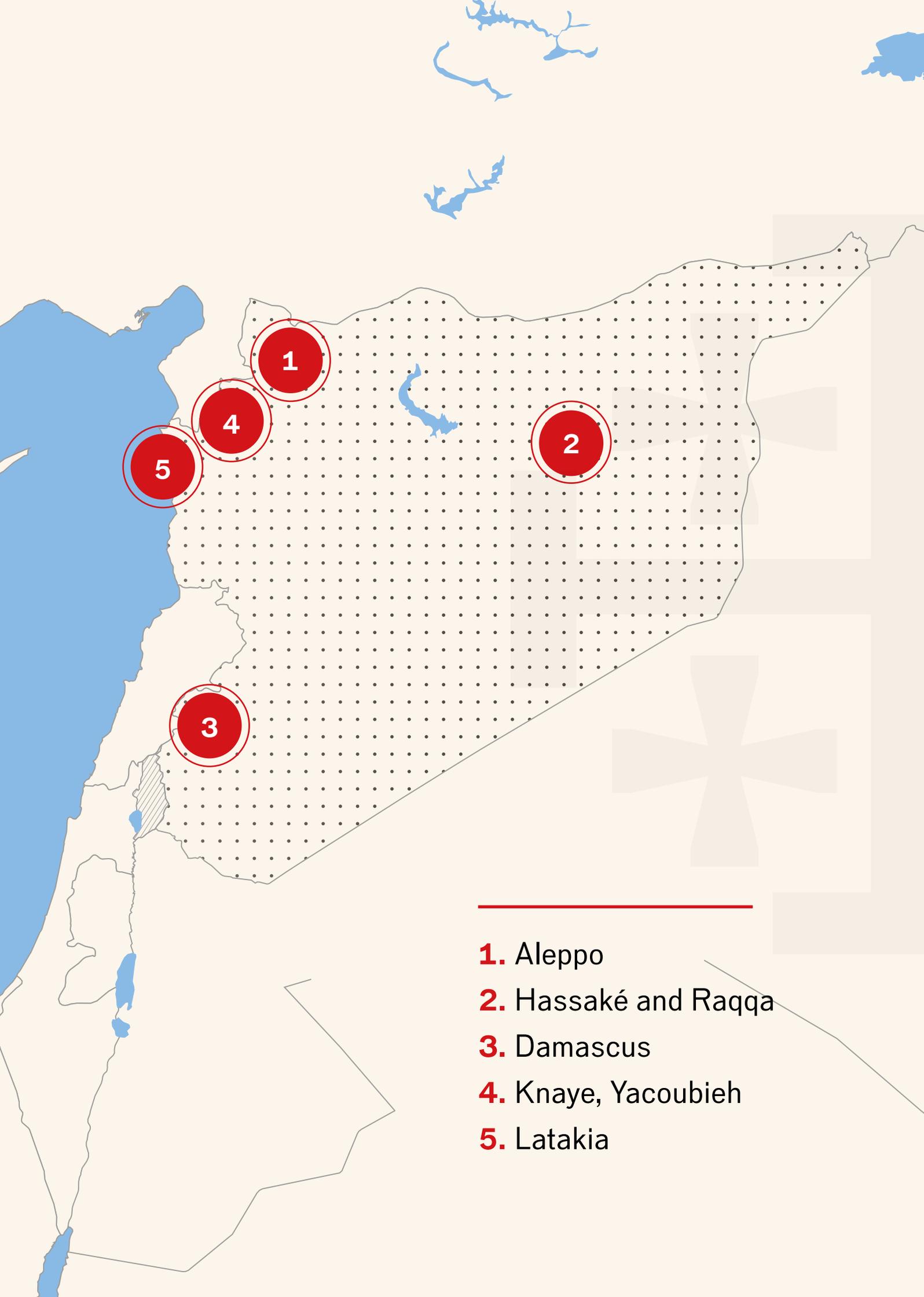
Syria

***In the front line
next to the
population***

The war in Syria is going through its tenth year. Within this interminable conflict that has caused hundreds of thousands of deaths, Association pro Terra Sancta coordinates emergency, assistance and development centers operating in particular in Damascus, Aleppo, Latakia, Knaye, Yacoubieh and Rakka.

Thanks to our collaborators in the front line (both Italian and Syrian), we offer help and support to the poorest, health care and distribution of medicines, study aid, education for children and young people, renovation of damaged buildings such as houses, convents and churches.

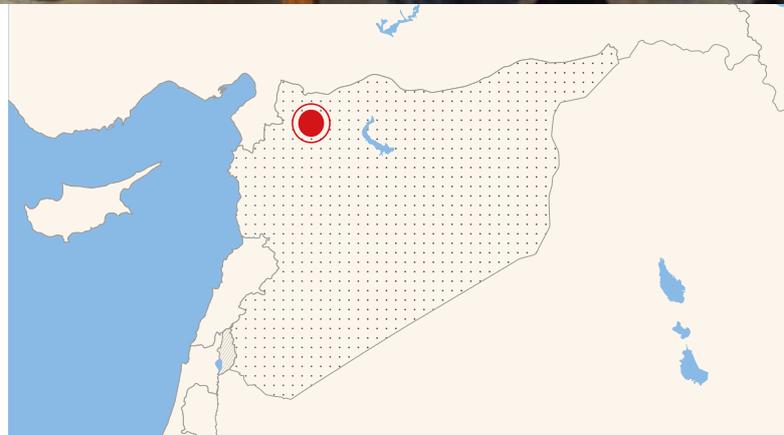




-
- 1.** Aleppo
 - 2.** Hassaké and Raqqa
 - 3.** Damascus
 - 4.** Knaye, Yacoubieh
 - 5.** Latakia



Aleppo



■ Emergency Relief

In the city most affected by the war in Syria we are located in the neighborhood of Azizieh, where we continue our work of assisting the population. Through the emergency centre which was set up eight years ago and coordinated by Fr. Ibrahim Alsabagh several activities were carried out in 2019 such as: food distribution, medical care, vouchers for electricity and heating oil, clothes, detergents and hygiene products, diapers and milk for children.

The centre has 25 volunteers, mostly young people, and 15 people who make up the center's staff.

BENEFICIARIES

9,200 families helped with basic necessities

8,500 people helped with medicines and assistance

500 families with newborn/small children

100 disabled Muslim children

100 students helped financially

37 students directly supported with after-school activities

■ Education and Support projects

We have completed the construction of two soccer fields and a basketball court at the Terra Sancta College complex, for recreational and rehabilitation activities for the children of Aleppo. We have incurred the first expenses for the renovation of some of the spaces of the Terra Sancta College and the costs for the swimming pool. The project was followed by a small team coordinated by Fr. Firas Lufti, consisting of two assistants working at the college, 2 engineers, 5 workers and 2 coaches (football and basketball).

The psychological rehabilitation center for children, the Franciscan Care Center, has been in operation since June 2018 in some of the premises of the Terra Sancta College (St. Anthony's Convent) which have been completely renovated and used for learning classes and spaces for rehabilitation activities. The centre also has two help centres that were opened in the East Aleppo area, in collaboration with the Mufti and Mukthar of the area, to assist orphaned children who have not yet been registered at the registry office. The project is called: "A name a future"

BENEFICIARIES

25,000 people/children freely used the spaces and the pool during 2019

1,100 children/orphans from East Aleppo were helped and followed in the two centres

590 children enrolled and assisted at the Terra Sancta College rehabilitation center

920 East Aleppo women supported and trained

70 specialized local people involved in the 3 locations linked to the center (educators, teachers, psychologists, trainers, artists)



Schools

We supported the school for deaf-mute children Ecole d'Habilitation et d'Initiation pour le Sourds, near the convent of Er Ram. The project provides aid to cover the school's expenses for the following activities: covering 50% of the teachers' monthly salary; expenses to ensure the children's daytime meals; maintenance costs of the building; playful and recreational activities for children. We have also covered part of the annual running costs of the Rosary School in Aleppo with the coverage of 50% of the monthly salary of the teachers; purchase of computers, desks and school supplies; maintenance costs and overheads of the facility; we help the neediest families for extra-curricular and after-school activities for children with learning difficulties.

BENEFICIARIES

405 children and their families

57 teachers

20 local school employees

■ Preservation project

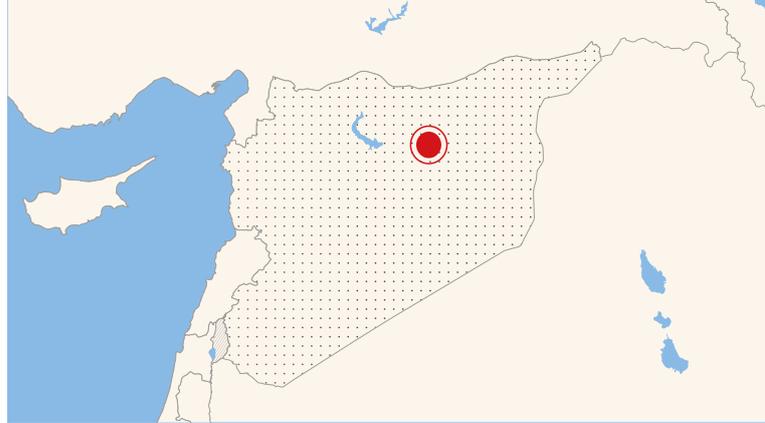
During 2019 we enhanced our support for home repairs and for shops and small businesses to support economic recovery and work in the city, as well as increased support for students.

BENEFICIARIES

300 families supported for home repair
(repair work)



Hassakè and Raqqa



■ Education and Support projects

Since 2017, thanks to the collaboration of Association pro Terra Sancta with Archbishop Hindo, Syrian Catholic Archbishop, and the Custody of the Holy Land, school expenses for about 200 students who live in Hassakè and in the cities of Raqqa and Deir el-Zor and attend al-Muwahade school have been covered.

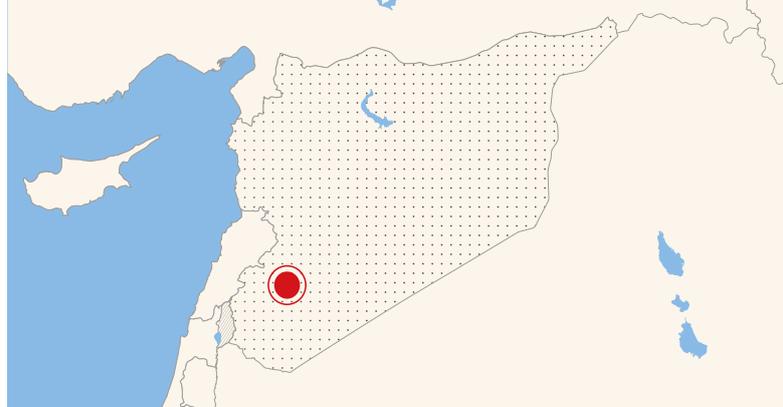
BENEFICIARIES

120 students of the Al-Muwahade School in Hassaké

63 students of the University of Hassake

22 students of the University of Al-Quamishli





Damascus

■ Emergency Relief

At the Bab Touma convent we continued to support the emergency center that distributes vouchers for the purchase of food and medicines, diesel fuel for electricity and heating, clothes, detergents and hygiene products, diapers and baby powdered milk.

BENEFICIARIES

550 families supported with basic necessities

300 people helped with medical/health care and medicines

200 supported students

130 families with children/babies helped with milk and diapers





■ Education and Support projects

We have provided support and help to the assistance activities for patients received at the Franciscan centre in Tabbaleh, through the coverage of part of the medical treatments, purchase of medicines and coverage the costs for the rooms of the structure, expenses to guarantee one meal per day. We also helped the nursery school in Tabbaleh, managed and coordinated by Sister Davida. The project supported the nursery school through the following activities: purchase of 150 new chairs and tables (9 tables and 50 chairs per class); purchase of some new games for the children; purchase of an electric generator; purchase of materials for the teachers.

We supported the current costs, the purchase of musical instruments and part of the salaries of the teachers of the Franciscan Music Center, a small music school set up in the disused premises of the convent complex. Inside the complex of the convent of Salieh we have started the renovation and construction of a new "multifunctional" hall of about 300 square meters, with the intention of creating a space to accommodate the families helped by proposing meetings, activities for children, educational activities, music, sports activities.

BENEFICIARIES

970 children

200 families

140 sick people hosted at the center annually

120 people helped with the distribution of medicines and cover the costs of operations and shelters

90 children

8 local music teachers

13 teachers

2 local school employees



■ Focus | Damascus

Hospitals

In agreement with the Custody of the Holy Land and the Franciscan Parish of BabTouma, we contributed to the renovation of some of the rooms and the installation of the new heating and air conditioning system in all the departments of the hospital, as well as providing assistance for the hospital's current expenses to cover some of the medical emergencies.

In addition, in the Jaramana district we supported Dr. Suleiman's medical practice, covering the current and general expenses of the facility and in particular offering financial assistance to the poorest and most seriously ill patients.

14,000 patients

148 nurses

132 doctors



Knaye and Latakia

■ Emergency Relief

At the convents of Knaye and Latakia we have supported the emergency centres in collaboration with the Custody of the Holy Land. We have supported the distribution of food, medicines, vouchers to buy fuel for electricity and heating, clothes, detergents and hygiene products, diapers and powdered milk for children. We then supported the kindergarten in the village of Darkoush, through the purchase of lockers, repainting the classrooms and the dining room, and the purchase of games and educational materials.

BENEFICIARIES

700 families

265 students

150 children

130 people per month helped with medicines and health care

70 children and their families

39 local teachers



3.2

Lebanon, Jordan Greece, Egypt

Refugee emergency

The Syrian crisis has for years also affected neighbouring countries, which have been facing the great problem of refugees. The weak economies of the countries of the "San Paolo Region" have been further tested by a literal invasion of desperate people trying to escape the war.

With the reception projects initiated we have tried to improve the conditions of those who knock on the doors of Lebanon, Jordan and Europe in search of salvation.



1. Beirut, Tripoli and Harissa

2. Amman

3. Rhodes

4. Cairo



3

1

2

4



Beirut, Tripoli and Harissa

■ Emergency Relief

In Beirut and Harissa we helped some poor Iraqi, Syrian and Lebanese families. The project supported the costs of distributing food and medicines, hygiene products, diapers and powdered milk to these families. In addition, we offered help and support for school materials and payment of school fees for young students (high school and university students); help and support in the payment of monthly rents. In addition, in Beirut, we covered the cost of the annual rent of a shelter for young Syrian university students and the start-up, management and administration costs. In Tripoli during 2019, we supported a project to improve and expand the sports centre, aimed at supporting the start of work to build a roof for the football pitch, fix the steps of the basketball court, build 8 bathrooms/changing rooms, build a table tennis room and one for Judo.

BENEFICIARIES

550 kids

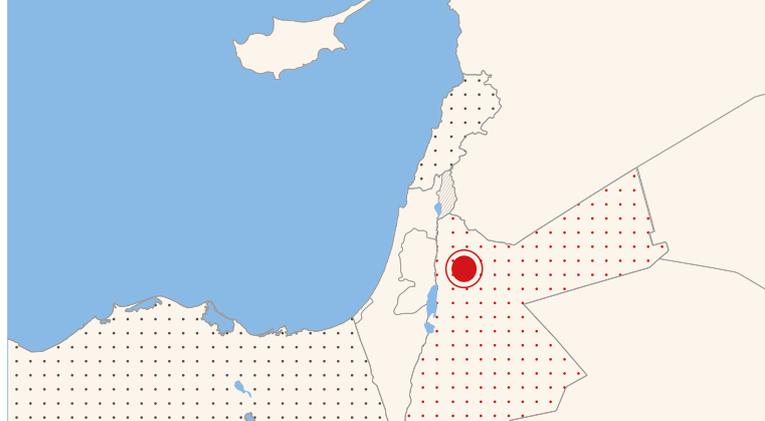
85 supported families

54 students helped

25 hosted Syrian kids

2 collaborators involved

Amman



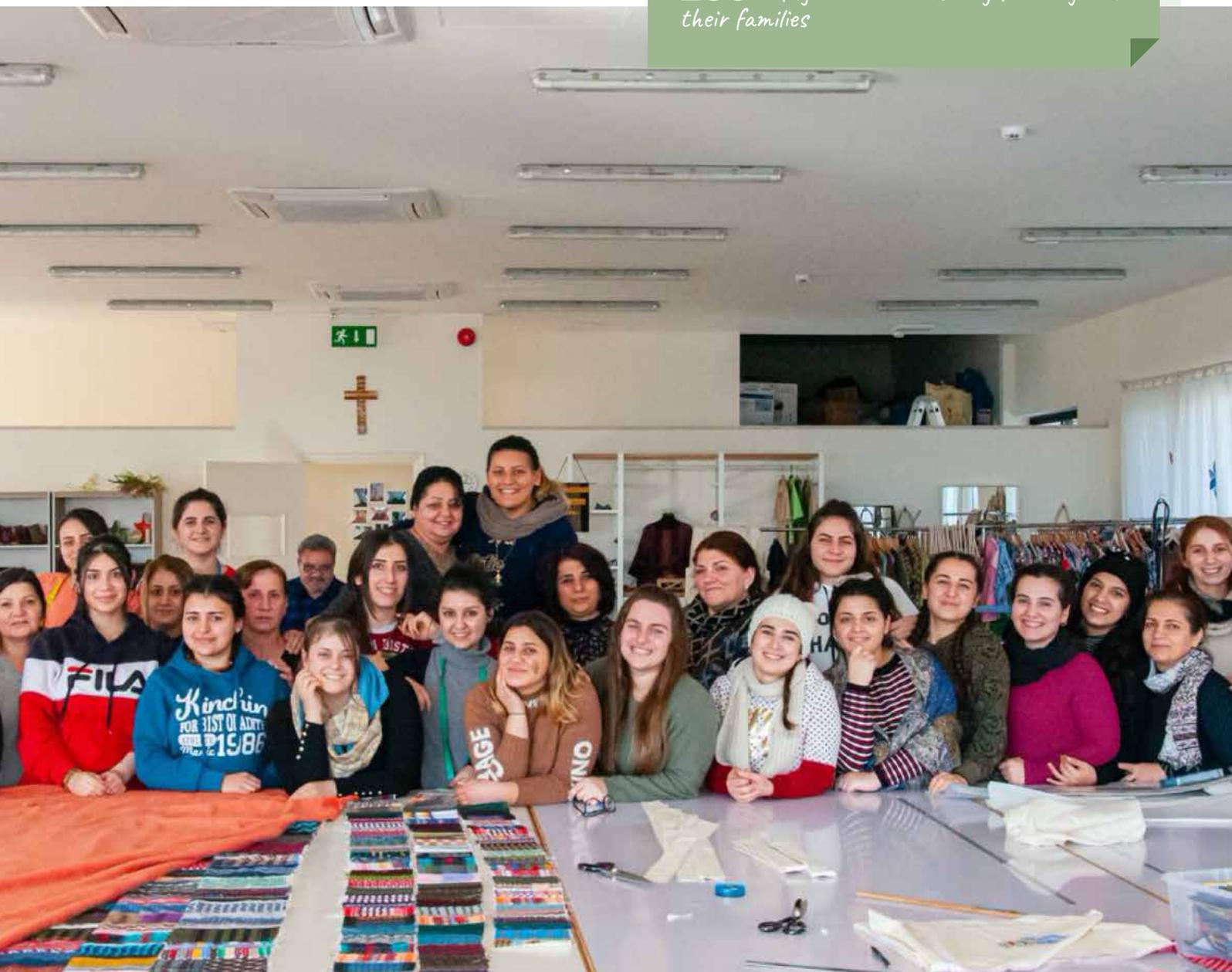
■ Education and assistance projects

We have supported the project “Rafedín - Made by Iraqi Girls” with the main objective of guaranteeing professional training that can be easily spent on the labour market and of making young Iraqi refugee women in the area work, offering professional training and basic courses on sewing and weaving, held by an Italian professional seamstress. Moreover, within the complex-community centre called “Casa San Francesco” in Amman, we supported the renovation and construction of a new cultural and recreational centre to promote meetings, professional and cultural training, exchanges of local and international young people, offered to the local population without distinction of religious affiliation.

BENEFICIARIES

1,000 young people aged between 18 and 30 will take part in the activities

230 refugee women receiving training and their families





Rhodes

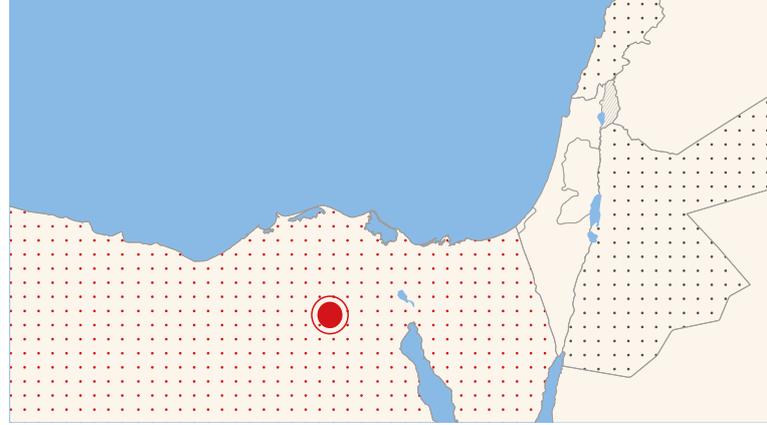
■ Emergency Relief

Support to refugees landed on the island of Rhodes, from Syria, Iraq and Afghanistan, Libya, with distribution of food, bread, milk and water. Clothes for the elderly and children and recreational activities for refugee children.

BENEFICIARIES

700 people including adults, women and children every month

Cairo



■ Education and assistance projects

In the Muski district, where the Franciscan monastery is located, we have helped the poorest families both in the educational field with the payment of school fees, the purchase of school materials (including computers), courses and school trips and in the most essential expenses such as food, clothing and medical assistance. We also support young families with dedicated help for boyfriends and newlyweds to find a home or pay rent.

BENEFICIARIES

90 families

30 children

15 girls



3.3

Israel and Palestine

***Our activities
at the springs
of the world***

The projects of the Association pro Terra Sancta in Israel and Palestine contribute to the preservation of the main holy sites and the development of local communities. The projects dedicated to the conservation of the artistic heritage, in addition to their intrinsic cultural and religious value, bring benefit not only to tourists who visit the Holy Land, but above all to the local population (with particular attention to schools). Education and assistance activities focus on the new generations, to help create a better social fabric that is open to encounter and dialogue.





-
- 1.** Bethlehem, Jerusalem, Bethany
 - 2.** Sebastiya, Nisf Jubeil
 - 3.** Nazareth
 - 4.** Gaza



Bethlehem

■ Education and assistance projects

In 2019 we continued our care of the weakest and poorest people living in Bethlehem with various medical, social and psychological interventions. In particular, we cover the costs of medical interventions and emergency medicines, we provide basic necessities for the poorest, we support the elderly residents of the Antonian Society (with canteen, physiotherapy, medical check-ups and a transport service), we have set up a listening desk that guarantees psychological support, family mediation and home visits. Through the parish of Bethlehem we support the study of the neediest children and the purchase of medicines for the poorest people.

We have also organised professional training courses in music therapy and resilience for sociomedical workers, training courses in the arts and crafts sector aimed at school dropouts and women. We organize Italian courses for friars in formation, priests and local people; we have supported various educational and charitable works and activate distance support programs to ensure access to quality education for children from poor families.

BENEFICIARIES

1,250 *people*

1,210 *minors*

590 *families*

200 *students*

96 *young people*

74 *elderly people*

35 *guests*

23 *social workers*

13 *hospital medical facilities*

4 *schools*





■ Conservation and development projects

We have promoted job opportunities and help to the poorest families through small renovation works to improve housing conditions in particular for problems related to the water emergency and the removal of architectural barriers.

We opened a mosaic workshop in 2018 and also supported in 2019 in collaboration with the Mosaic Centre with the aim of offering young people qualified work and bringing the local community closer to the ancient mosaic tradition of the city. We renovated a building in the old town centre (Dar Essideh) and turned it into a guesthouse to welcome pilgrims and volunteers.

BENEFICIARIES

232 people

70 renovated houses

52 workers

10 suppliers

5 young people on their way to mosaic art

500 visitors to the mosaic workshop

■ Focus

Dar Al Majus

In the heart of Bethlehem, just a few steps from the Basilica of the Nativity, we are building a center that will be a place of gathering, culture and formation. In 2019, when the purchase was completed, we began the renovation and development of an abandoned property in the UNESCO area of the Old City of Bethlehem. The project will see the creation of a multipurpose community centre at the service of the community: a space for dialogue, training and cooperation between young people from different religious and cultural backgrounds, thus safeguarding cultural differences in an attempt to build peace and prevent conflict. Suppliers and local staff have been involved in all restructuring activities.





Jerusalem

■ Conservation and development projects

In Jerusalem we carry out various projects that aim to preserve, enhance and make known the incredible heritage linked to the Christian presence in the Holy Land and the history of the Holy City. The great work of protecting cultural heritage is oriented towards training and education activities aimed primarily at schools and the resident population and, secondly, at tourists and pilgrims.

The project “Books Bridges of Peace” is dedicated to the libraries of the Custody of the Holy Land that preserve an immense patrimony of books, manuscripts and magazines. The project supports ordinary activities thanks to the management of the online catalogue and the website and enhances the most precious funds through on-site exhibitions and virtual tours.

BENEFICIARIES

500 *visitors to cultural initiatives on site*

200 *library users*

4,400 *visitors to the online catalogue*

4,850 *website visitors*

Terra Sancta Museum

The construction of the first Christian museum in Jerusalem continues. During the year we have continued the cataloguing, reorganization and restoration of the museum’s heritage: fundamental activities for the conservation of the goods and for the development of all activities related to the museum. Two catalogues have been published on the preserved art heritage, one dedicated to liturgical vestments and the other to works of major interest. Thanks to the launch of a British charity, interest in the project has been relaunched internationally. Also of great importance was the project of guided visits to local schools to bring students closer to the knowledge of the old city of Jerusalem and its history.

BENEFICIARIES

63,000 *visitors in 2019*



■ Education and assistance projects

As part of the activities of the Terra Sancta Museum, we have launched a project aimed especially at the summer centers under the name "Learning by getting closer" to offer young people an experience of visiting and understanding the museum in the context of the Old City of Jerusalem. This initiative wants to be the first step towards the development of an educational department of the museum that can meet the needs of Palestinian schools, families and young people. We support the weakest sections of society such as children with disabilities, lonely and sick elderly people and asylum seekers (and their families). In particular, we concretely help some works that work with these people by contributing to the realization of activities and interventions (language and training courses; removal of architectural barriers; provision of necessary machinery) that aim to improve their service to the most needy.



BENEFICIARIES

2,240 *students*

202 *teachers*

50 *asylum seekers*

30 *minors with disabilities*

20 *elderly people*

■ Social-cultural activities

During the year we renovated some abandoned rooms located in the monastery of St. Vincent de Paul, Jerusalem, and used them as guest quarters. Our main goal is not only to host visitors from all over the world, but also to help the work of the Sisters of the St. Vincent de Paul Charity, in their work of caring for children and people with disabilities.

BENEFICIARIES

100 *guests*





Bethany

■ Conservation and development projects

The “Betania Ospitale” project has been carrying on for some years now, also thanks to the support of an Italian AICS contribution, the enhancement of the archaeological site surrounding the site of the tomb of Lazarus through the recovery of ancient remains. The activities are carried out with the involvement of the local community in the restoration and promotion of sustainable tourism, to the benefit of women and young people.

In 2019 we started micro-entrepreneurial activities and involve local schools in guided tours and artistic workshops.

BENEFICIARIES

800 *children*

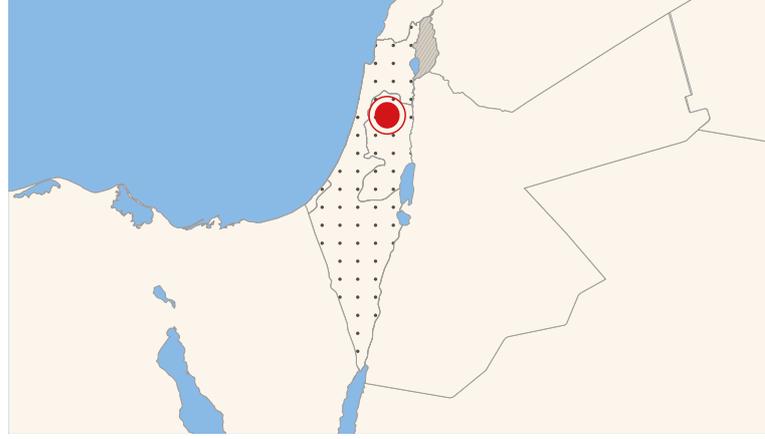
35 *young people*

20 *women*

200,000 *tourists and pilgrims*



Sebastiya, Nisf Jubeil



■ Conservation and development projects

For years we have been supporting sustainable tourism and conservation of historical sites in the villages of Sebastiya and Nisf Jubeil. We periodically organize cultural activities in favour of the local population and we manage, thanks to the community, reception services, catering, handicraft production.

BENEFICIARIES

200 children

20 young people

■ Socio-cultural activities

In the last months of 2019 we started a project for the accessibility of reception facilities, to allow people with motor disabilities to enjoy tourist services.

BENEFICIARIES

11,000 visitors to our facilities



مركز الفسيفساء
Mosaic Centre

Mosaic Centre

In Jericho we collaborate with the Mosaic Centre with which we carry out some conservation projects in Palestine for the promotion and protection of cultural heritage.





Nazareth

■ Conservation and development projects

We continued to support the Basilica and the Grotto of the Annunciation by contributing to the expenses for the conservation and maintenance of the sanctuary.

BENEFICIARIES

10 *employees*

900,000 *tourists*

Gaza

■ Emergency projects

We have been helping the Christian community in Gaza for several years through various forms of support for the population in conditions of great poverty.

BENEFICIARIES

250 *Latin Christians*

40 *poor families*

■ Socio-cultural activities

Sustainable tourism development and marketing activities. Place of intervention: Jericho, Bethany, Bethlehem.

To make the most of our experiential tourism activities and make them sustainable, we have launched a series of activities to promote them. The activities include the development of web pages and the production of brochures and flyers.

BENEFICIARIES

10 *young people*

□ Social business activities (visits, guesthouses and workshops)

Association pro Terra Sancta promotes the development of social business activities that support the economic and social rebirth of local communities through the vision of cultural and landscape heritage as a resource for emerging from situations of poverty and marginalization.

We organize visits and itineraries to make the local reality known with proposals tailored to each visitor. We manage guesthouses and shops with the aim of supporting activities that facilitate economic revival and create work by enhancing the local cultural heritage: the structures are obtained by renovating historic buildings and the products sold are made locally by people often belonging to particularly weaker sections of society.

The guesthouses in Bethlehem and Sebastiya want to be a meeting place between the many people who visit these places every year and the local population. Those who visit our facilities experience the Palestinian welcome, savour the culture and contribute to the subsistence of society. The management of the guesthouses is in fact entrusted to local people both in the reception of guests and in the various services related to the operation (cleaning, laundry, catering) and any restructuring (the facilities are housed in historic buildings).

The guesthouse in Jerusalem was created with the intention of helping the work of the Sisters of the charity of San Vincenzo de' Paoli. At their convent they run a kindergarten with 240 children and a center for people with severe disabilities. The guesthouse occupies a previously unused floor of the structure and allocates part of the income to support the work of the sisters and the needs related to it.

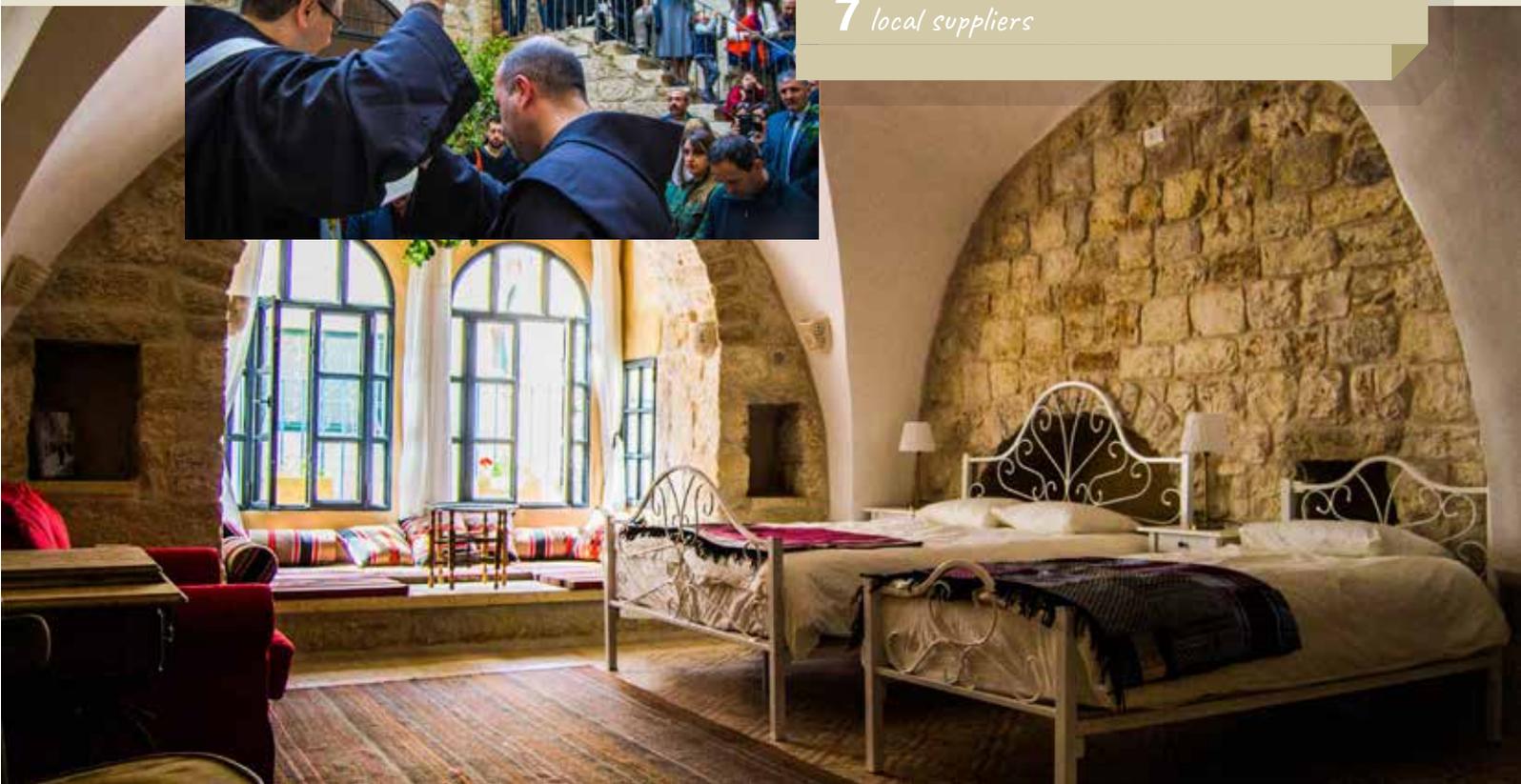
BENEFICIARIES

2,572 *guests in 2019*

25 *local workers at the guesthouses*

5 *local families helping with services*

7 *local suppliers*



Organization and resources

Institutional framework
Organisational structure
Contributions
Budget 2019
Deloitte certification





4.1

Institutional framework

Associazione pro Terra Sancta achieves its social aims thanks to the work of its governing bodies.

Statutory Organs

General Assembly

- Deliberates on the program and the activities of the Association
- Appoints members of the various corporate bodies
- Takes decision on the issues to be brought to the attention of the President and Executive Council
- Approves financial statements

President

- Directs and coordinates the work of the General Assembly and Executive Council
- Has the task of implementing the objectives of the Association and ensuring that they are met

Executive Council

- Responsible for administration of the Association
- Formulates views and proposals concerning the activities

Secretary General

- Assist the President in coordinating the Executive Council and the institutional relations
- Ensures the functioning of the organs of the Association
- Draws up and signs the minutes

Supervisory body

- Oversees the administrative and financial management.

Auditor

- Oversees the administrative and financial management. Furthermore, the financial statements from the year 2017 have been audited by Deloitte.



Supervisory Board

The Association has adopted an organizational model in line with the provisions of Legislative Decree 231 of 8 June 2001 and with international best practices; it also has an ethical code that defines the general principles and rules of conduct for those who work for it.

The Supervisory Board has the task of verifying that the model and the requirements contained therein are respected.

4.2

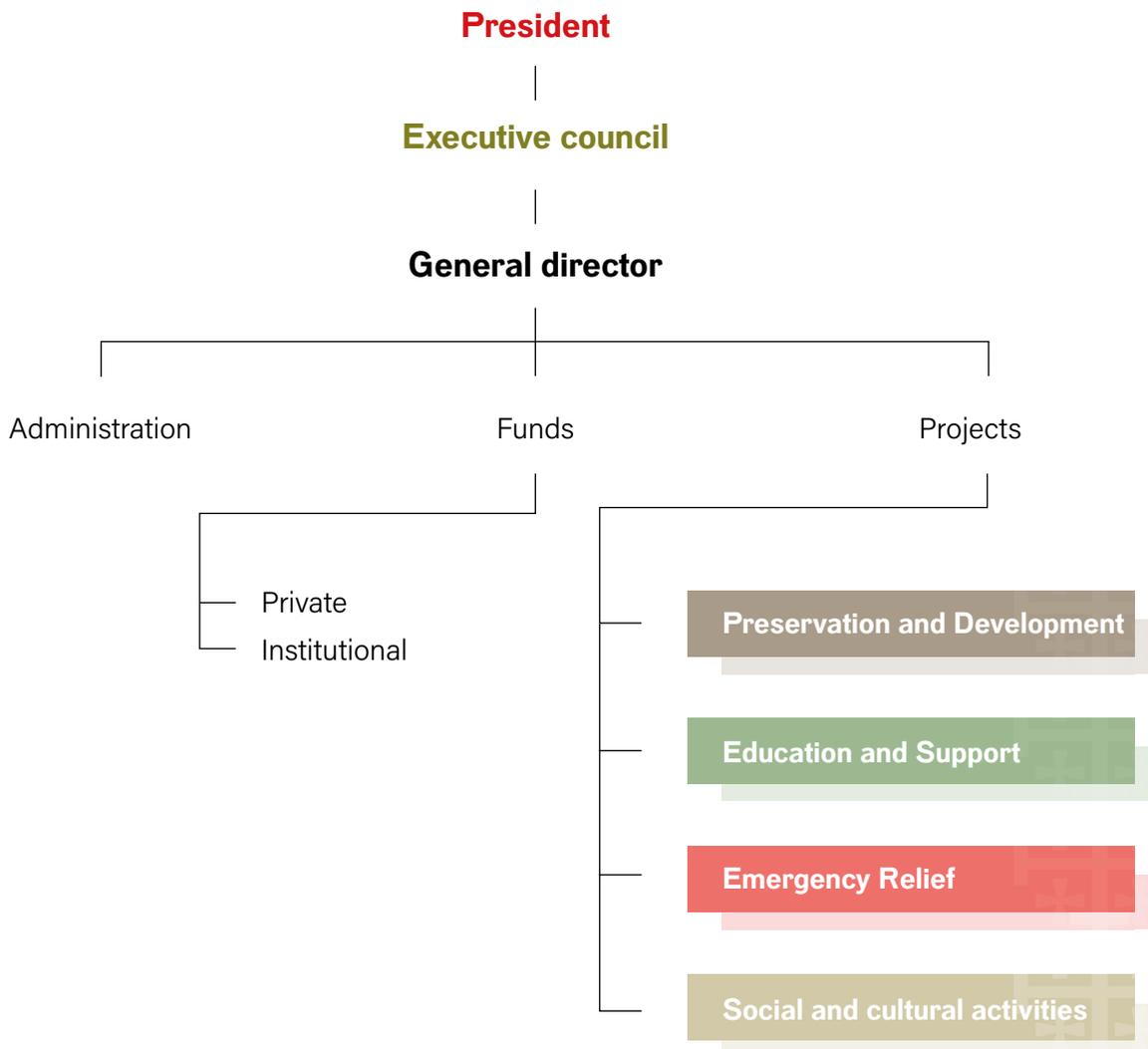
Organization Chart

The fundraising, which has been based on stable values for several years, documents the commitment to improve effectiveness and efficiency and is largely the result of the people who work there who, with their skills and abilities, with the sharing of vision and values and knowledge of processes and procedures, guarantee the best functioning and action of the Organization. The operations of Association pro Terra Sancta are ensured by three functional areas: Fundraising and Administration, which operate at its headquarters in Milan, and the Projects Area, which makes use of

the operational headquarters in Jerusalem, Bethlehem, Beirut, Damascus and Aleppo for the implementation of the various projects.

The staff, in addition to the General Director, consists of ten employees (including three part time) and six permanent collaborators, mostly young people with a significant level of specialization in their studies.

Fourteen international collaborators work permanently in the foreign offices; in addition, numerous experts and local workers are occasionally involved in the realization of each project.



The volunteers

We must also underline the relevant operating impact of long-term volunteers who, in different ways, offer their professional skills to contribute to the achievement of our goals.

They are mostly graduates, sometimes with very specific professional skills and related to academic university environments.

**Over 40 professionals
between archaeologists, architects,
restorers, teachers
and translators.**

Average age: 30 years old

Average stay: about 4 months

■ Focus | Supporters

Council of Supporters

At the beginning of 2013 the Council of Supporters of the Association pro Terra Sancta was established.

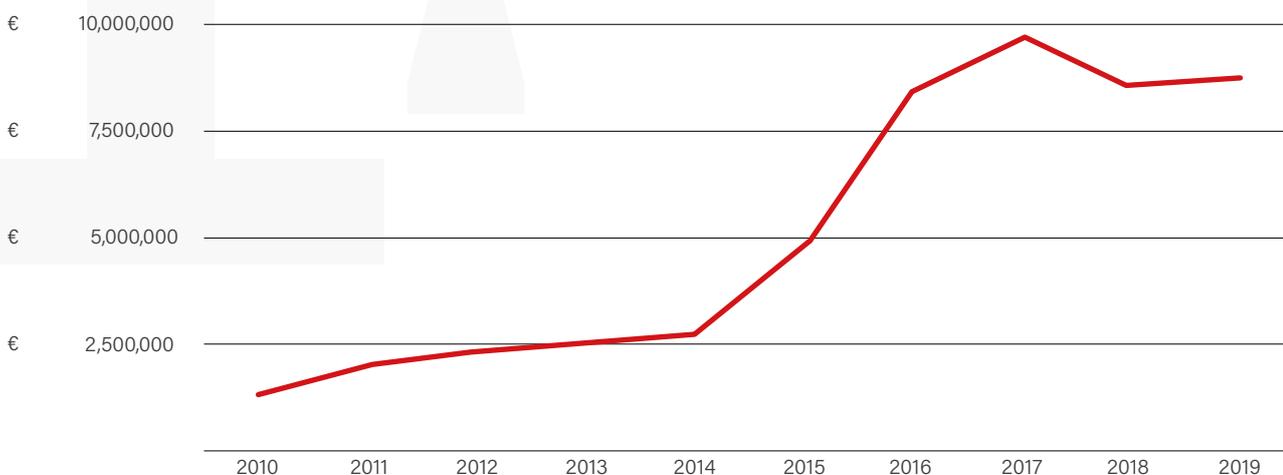
This is an advisory body outside the framework of the organization which seeks to group together an increasing number of people with experience, to foster a lasting bond with the Holy Land. The Council members are called to give advice and suggestions that might help to make known the objectives of the Association and to promote programs and priority projects.



4.3

Contributions

Contributions received 2010-2019



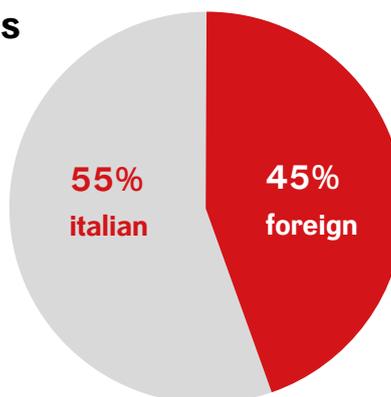
The growing trend of fundraising is a sign of both the loyalty of our supporters and their increasing number.

Contributions received by geographical areas

3,891,829.71 foreign

4,827,695.10 italian

8,719,524.81 total



55% of the resources collected in 2019 were raised in Italy, thanks to the consolidation of fundraising activities in recent years. The income of fundraising activities abroad comes from the collaboration with local partners or private foundations and digital fundraising.

Resources use and projects

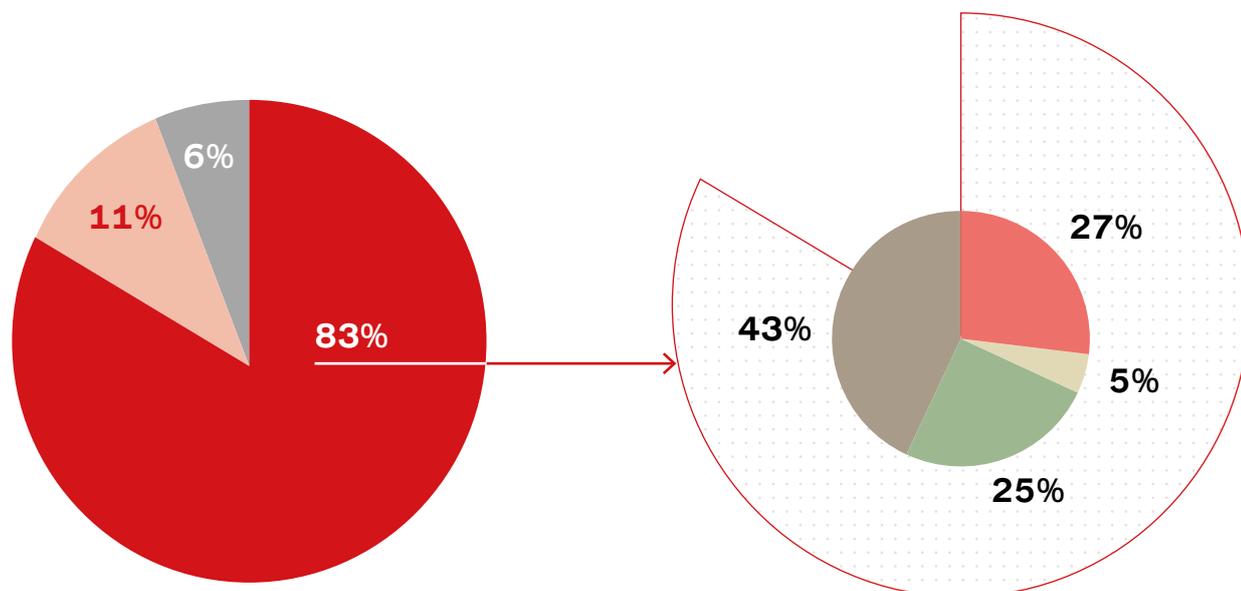


Chart total resources 2019

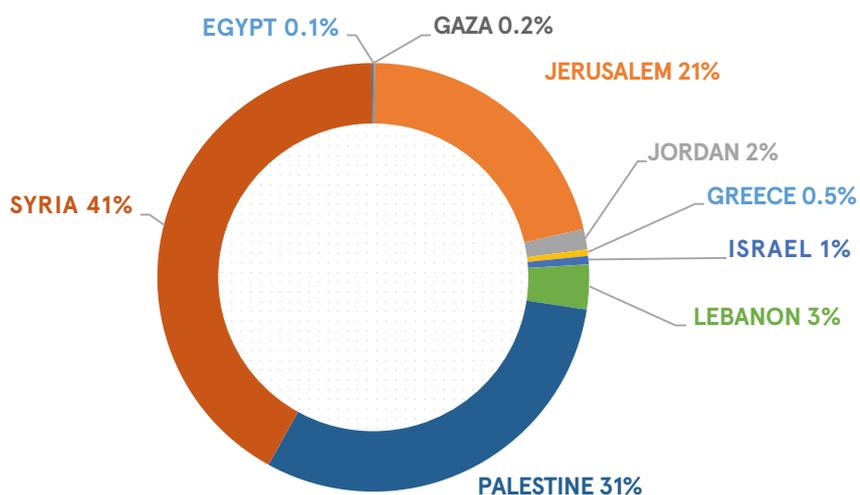
- Project implementation
- Project promotion
- Operating charges

Chart projects 2019

- Preservation and development
- Emergencies in the Middle East
- Education and support
- Social entrepreneurial activities

The use of resources between typical activities, support and project promotion reflects the attention of the Association to operate efficiently while maintaining the allocation of resources to statutory purposes as a proportional objective. During 2019 there was an increase of activities in "Conservation and development" and "Education and support" areas in Syria due to the end of the violent phase of the war.

Resources on Projects by geographical area



4.4

Annual report 2019

Balance sheet

1/1/2019 - 31/12/2019

ASSETS	Final balance 2019	Final balance 2018
INTANGIBLE AND FINANCIAL ASSETS		
Long-term chargers	2,491	0
Investments	1,725	1,725
Total assets	4,216	1,725
NON-IMMOBILIZED RECEIVABLES AND FINANCIAL ASSETS		
Receivables within the next financial year	3,914	52,254
Deposits in supporting operating activities	500,000	500,000
Total credits	503,914	552,254
CASH		
Bank deposits for project implementation	1,540,209	1,380,561
Cash and other valuables	1,643	2,903
Total cash	1,541,852	1,383,464
ACCRUED INCOMES AND PREPAID EXPENSES	202,479	296,869
TOTAL ASSETS	2,252,461	2,234,312

LIABILITIES	Final balance 2019	Final balance 2018
NET EQUITY		
ENDOWMENT FUND	43,919	43,919
Operating Surplus/(Loss)	42,201	(292,268)
Reserves of previous years	1,863,828	2,156,096
Total net equity	1,949,948	1,907,747
EMPLOYMENT TERMINATION INDEMNITY	51,702	36,684
PAYABLES		
Payables to banks	2,250	1,462
Payables to suppliers	185,347	237,913
Payables to tax authorities	12,567	14,465
Payables to employees	35,014	23,473
Payables to social security agencies	15,633	12,568
Total payables	250,811	289,881
DEFERRED INCOME	0	0
TOTAL LIABILITIES	2,252,461	2,234,312

Financial statements

1/1/2019 - 31/12/2019

CONTRIBUTIONS	Final balance 2019		Final balance 2018	
From Private Donors	2,981,587	34.2%	3,202,354	37.5%
From Groups and Associations	1,687,428	19.4%	1,629,589	19.1%
From Private Institutions	2,765,866	31.7%	2,445,715	28.6%
From Public Institutions	474,768	5.4%	524,886	6.1%
From Italian Government (5xmille program)	174,715	2.0%	150,581	1.8%
From Legacies	36,000	0.4%	93,250	1.0%
From Social entrepreneurial activities	341,979	3.9%	221,965	2.6%
Enhancement of materials and volunteers	257,183	2.9%	278,857	3.3%
Total contributions	8,719,525	100%	8,547,197	100%

RESOURCE ALLOCATION	Final balance 2019		Final balance 2018	
TYPICAL ACTIVITIES				
Preservation and development	3,117,456	35.9%	2,980,636	33.7%
Education and support	1,797,305	20.7%	1,459,360	16.5%
Emergency in the Middle East	1,907,487	22.0%	2,439,472	27.6%
Social entrepreneurial activities	346,003	4.0%	233,230	2.6%
Ordinary activity of projects promotion	964,553	11.1%	1,091,124	12.4%
Total typical activities	8,132,804	93.7%	8,203,822	92.8%
OPERATING COSTS				
Cost of staff	402,378	4.6%	409,781	4.6%
Cost of services	142,142	1.6%	225,862	2.6%
Total staff and organization costs	544,520	6.3%	635,643	7.2%
TOTAL ALLOCATIONS	8,677,324	100%	8,839,465	100%
RESULT OF THE YEAR	42,201		(292,268)	

Deloitte Certification

Deloitte.

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INDEPENDENT AUDITOR'S REPORT

**To the Board of Directors of
Associazione Pro Terra Sancta**

Opinion

We have audited the financial statements of Associazione Pro Terra Sancta (Associazione), which comprise the statement of financial position as of December 31, 2019, and the statement of comprehensive income for the year then ended, and notes to the financial statements.

In our opinion, the accompanying financial statements give a true and fair view of the financial position of Associazione as of December 31, 2019, in accordance with the accounting principles indicated in the notes to the financial statements.

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISA Italia). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of Associazione in accordance with the ethical requirements applicable under Italian law to the audit of the financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other matters

This report is not issued pursuant to the law because Associazione is not required to a legal audit.

Responsibilities of the Board of Directors for the Financial Statements

The Directors are responsible for the preparation of financial statements that give a true and fair view in accordance with notes to the financial statements and for such internal control as the Directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Directors are responsible for assessing Associazione's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless they have identified the existence of the conditions for the liquidation of Associazione or for the termination of the operations or have no realistic alternative to such choices.

Ancona Bari Bergamo Bologna Brescia Cagliari Firenze Genova Milano Napoli Padova Parma Roma Torino Treviso Udine Verona

Sede Legale: Via Tortona, 25 - 20144 Milano | Capitale Sociale: Euro 10.328.220,00 i.v.

Codice Fiscale/Registro delle Imprese di Milano Monza Brianza Lodi n. 03049560166 - R.E.A. Milano n. 1720239 | Partita IVA: IT 03049560166

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Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with International Standards on Auditing (ISA Italia) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with International Standards on Auditing (ISA Italia), we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Associazione's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Directors.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on Associazione's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause Associazione to cease to continue as a going concern.

We communicate with those charged with governance, identified at an appropriate level as required by ISA Italia, regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

DELOITTE & TOUCHE S.p.A.

Signed by
Giovanni Cherubini
Partner

Milan, April 17, 2020

This report has been translated into the English language solely for the convenience of international readers.

| Contacts

Our offices

Milan, Jerusalem, Bethlehem, Damascus, Beirut.

www.proterrasancta.org
sostenitori@proterrasancta.org

Ways to help

■ BANK TRANSFER:

Associazione pro Terra Sancta

Banca Popolare Etica

IBAN: **IT56R0501812101000014400444**

■ CREDIT CARD OR PAYPAL:

Online secure donations on our website

www.proterrasancta.org

www.proterrasancta.it

